

Board of Directors Annual Meeting December 17, 2021



Projects Closed in 2021 - Page 1

<u>GSPP 4575 State Route 69, LLC 5 MW Solar - Annsville</u>

- \$ 8,883,950
 - PILOT
- <u>63 Wurz Ave. Realty/Trucks 63, LLC 120</u> retained <u>4</u> to be created

(Empire Recycling, ERL Intermodal, Trucks63)

- \$1,351,725
 - STE PILOT

• **<u>122 Otis Street Realty (MGS Mfg.)</u>** – <u>**41**</u> retained = <u>**4**</u> to be created

- \$ 800,000 (additional amended from 2019 project)
 - STE-PILOT-MRTE

• One-Pull Wire and Cable Company, LLC – 22 to be created

- \$ 357,500
 - STE PILOT
 - Consent to 4-year IDA/RIDC lease and One-Pull sub-lease
 - Approved 5-year extension of IDA/RIDC lease for 5880 Success Drive facility

Projects Closed in 2021 - Page 2

- Quiet Meadows Solar Farm 1 5 MW Verona
 - \$9,585,116
 - PILOT
 - Consent to ownership transfer to <u>ASA Holding NY 1 LLC</u>
- SQ1 Holdings, LLC /Square One Coatings 17 retained

6 to be created

- \$1,132,227
 - STE MRTE PILOT

• GSPP 7024 Fox Road, LLC 4 MW Solar – Marcy

- \$8,790,000
 - PILOT
 - Granted Updated PILOT

Quiet Meadows Solar Farm 2 - 5 MW - Vernon

- \$7,593,267
 - PILOT
 - Consent to ownership transfer to ASA Holding NY 1 LLC

Projects Closed in 2021 – Page 3

- Golden Properties Realty, LLC/Engler Electric, Inc. <u>35</u> retained
 6 to be created
 - \$1,218,562
 - STE-MRTE
- Woodhaven Ventures, LLC
 - \$82,227,403
- STE MRTE PILOT Closing likely by 12/31/21
- Matt Brewing Co., Inc. <u>114</u> retained(2018 Project), <u>20</u> to be created
 - \$8,145,525
 - STE PILOT MRTE Closing likely by 12/31/21
- <u>Camden Renewables, LLC 3.25 MW Solar Camden</u>
 - \$ 6,696,359
 - PILOT

Projects Closed in 2021 – Page 4

GSPP Hillsboro & Dunbar, LLC 3.13 MW Solar - Camden

- \$5,524,969
 - PILOT Closing by 12/31/2021 now questionable
- Parco Properties, Inc./Fountainhead Group <u>168</u>retained

17 to be created

- \$8,294,265
 - STE MRTE PILOT Closing likely by 12/31/21

Projects Induced in 2021 – Page 1

<u>B240, LLC (Air City Lofts Phase 3) – Rome - 100 Apartments</u>

\$22,770,330
 STE – MRTE - PILOT

<u>Pivot Solar NY 2.375 MW Solar - Verona</u>

- \$4,417,276
 - PILOT

<u>Central Utica Building, LLC - – 146.5</u> retained – <u>14.4</u> to be created

- \$42,359,401
 - STE-MRTE

Delta Luxury Townhomes – Rome – 36 Units

- \$9,920,355
 - STE-MRTE

Actions Related to Existing Projects – Page 1

Genesee & Mohawk Valley Railroad Co.

- Authorized License of Agency fee title property to City of Rome for sewer project
- Authorized release of Agency fee title property to Oneida County for sewer project

<u>Cold Point Corporation</u>

• Authorized a Mortgage Recording Tax Exemption for JDA Authority Mortgage

<u>Booz Allen Hamilton</u>

• Extension of Sales Tax Exemption status date

• <u>ONX3</u>

• Ratification of Mortgage Execution due to leasehold interest

• <u>MSP</u>

• Termination of Lease/PILOT and settlement of benefit claw-back action

• Orgill, Inc.

• Consent to Sale/Assignment to **BUILT IN A DAY (NY) LLC**

Actions Related to Existing Projects – Page 2

• <u>GLDC</u>

- **<u>7738 Bell Road</u>** Consent to release of parcel for sale
- <u>Vincent Holdings, LLC (Building 302)</u> Consent to license for renovations and authorized release of the property should Vincent exercise purchase option
- <u>GLDC-Cardinal Griffiss, LLC</u> Authorized extension of Mortgage Recording Tax Exemption to consolidation of existing indebtedness and Brooks Road lease amendment
- **Daedaelian Drive** Lease amendment
- **Benn Realty** Consent to sub-lease for Suites at 584 Phoenix Drive
- MA&N Railroad Consent to sub-lease at GBTP
- <u>B240 LLC Air City Lofts Phase 3</u> Consent to Site Early Access and to release of property for sale

• B240 LLC (Air City Lofts Phase 2)

• Extended Sales Tax Exemption Term

<u>Renmatix, Inc.</u>

• Extended employment obligation of 8 FTE until June 30, 2022, and if there are not 13 FTE employed by then, the lease and PILOT will be terminated.

Actions Related to Existing Projects – Page 3

Mid-State Raceway, Inc. (Vernon Downs)

• Agreed to mortgage documents related to company's refinancing.

<u>Rome Community Brownfields Corporation</u>

• Extended lease for Complex 4 for five years (June 30, 2026) to allow continued environmental remediation and site marketing

Other Actions

- Amendment of Uniform Tax Exemption Policy for Community Solar Projects)
- Modification of policy pertaining to administration of solar/renewable PILOT billing. Billing to be done by taxing jurisdictions
- Modification of Agency fee to one and one-half times the normal Agency fee for induced solar/renewable energy projects requesting increase in benefits before closing

Other Matters In Process

<u>Marcy Nanocenter Allocation Agreement MOU</u>

2020 Jobs/Investment Summary

Closed Projects*

Retained: 495

To Be Created: 79

\$ 150,600,368

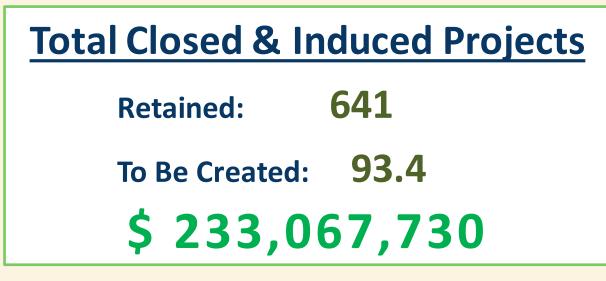
Induced Projects

Retained: 146.5

To Be Created: 14.4

\$ 82,467,362

*Includes tentative



Summary

- OCIDA continues to assist in incentivizing investment resulting in new jobs and economic activity.
- Efforts of past years have established a solid foundation for continued job growth and economic gains for region.

Closed Project	Cost	Jobs R	JTBC	Induced	Cost	Jobs R	JTBR
GSPP Annsville	\$ 8,883,950			Pivot	\$ 4,417,276		
63 Wurz Empire	\$ 1,351,725	120	4	CUB	\$ 45,359,401	146.5	14.4
122 Otis	\$ 800,000	41	4	B240 3	\$ 22,770,330		
One Pull	\$ 357,000		22	Delta TH	\$ 9,920,355		
QM1	\$ 9,585,116						
SQ1	\$ 1,132,227	17	6				
GSPP Marcy	\$ 8,790,000						
QM2	\$ 7,593,267						
Engler	\$ 1,218,562	35	6				
Woodhaven	\$ 82,227,403						
Matt	\$ 8,145,525	114	20				
Camden Renew	\$ 6,696,359						
GSPP Camden	\$ 5,524,969						
Parco Fountainhead	\$ 8,294,265	168	17				
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Totals	\$ 150,600,368	495	79		\$ 82,467,362	146.5	14.4
				Grand			
				Tot	\$ 233,067,730	641.5	93.4