

The Year in Review

Board of Directors Annual Meeting December 20, 2019



Projects Closed in 2019 - Page 1

- Hale's Bus Garage LLC 29 retained 13 to be created
 - \$ 2,364,169
 - STE-MRTE-PILOT
- Kris-Tech Wire Co. Inc. (2018 Office) 58 retained 10 to be created
 - \$ 991,000
 - STE-PILOT-MRTE (includes increase in MRT value on original 2015 project)
- Baggs Square Partners <u>1</u> to be created
 - \$7,428,554
 - STE-MRTE-PILOT (Tier 1 Housing)
- H.J. Brandeles Corp. <u>45</u> retained <u>5</u> to be created
 - \$2,092,000
 - STE-MRTE-PILOT (MVHS)

Projects Closed in 2019 - Page 2

- Park Outdoor Advertising of New York, Inc. <u>16</u> retained <u>1</u> to be created
 - \$856,850
 - STE-MRTE
- MGS Manufacturing, Inc. (122 Otis St.) 45 retained 3 to be created
 - \$ 2,655,000
 - STE-MRTE-PILOT
- B240 LLC (Air City Lofts) 47 to be created
 - \$19,801,161
 - STE-MRTE-PILOT
- Special Metals Corporation (Brownfield) <u>323</u> retained <u>2</u> to be created
 - \$ 6,303,961 (additional project cost)
 - STE-Lease PILOT Amendment

Projects Closed in 2019 - Page 3

- Matt Brewing Company, Inc. <u>114</u> retained
 - \$ 8,445,282 (additional project cost)
 - STE increase and extension

Projects Induced/Amended - Page 1

- Oneida County Rural Telephone (Amended) <u>75</u> retained <u>2</u> to be created
 - \$4,652,897
 - STE-PILOT
- <u>126 Business Park Partners/Adjusters Intl.</u> <u>48</u> retained <u>2</u> to be created
 - \$5,723,475
 - STE-PILOT
- Varflex Corporation-Success Dr. <u>23</u> retained <u>5</u> to be created
 - \$1,733,625
 - STE-PILOT
- Orgill Inc. Distribution Center 225 to be created
 - \$71,202,500
 - STE-MRTE-PILOT (PIF)

Projects Induced/Amended - Page 2

- CREE Inc./MV EDGE 614 to be created
 - \$ 1,005,000,000
 - STE
 MRTE (EDGE mortgage on PIF)
 PILOT (PIF)
- Indium Corporation of America 636 retained
 - \$3,907,000
 - STE- PILOT
- Engler Electric 35 retained 12 to be created
 - \$ 1,218,562
 - STE- MRTE-PILOT

2019 Jobs/Investment Summary

Closed Projects*

Retained: 630

To Be Created: 82

\$ 50,950,977

Induced Projects[†]

Retained: 817

To Be Created: 860

\$ 1,093,438,059

Total Closed & Induced Projects

Retained: 1,447

To Be Created: 942

\$ 1,144,389,036

*Includes some projects induced and closed in 2019 and others induced earlier.

Not closed in 2019

• Bonide Products Inc./JMTG Realty, LLC

Consent to sale of company stock and real estate transfer

• BHB Properties, LLC

 Released 20± acres from the Accelerate Sports Complex facility to accommodate the H.J. Brandeles facility

Griffiss EC, LLC

Consent to loan consolidation documents

Gutchess Vernon, Inc.

One Year extension of STE

• 5900 Success Drive Realty, LLC

Consent to extend access agreement for environmental cleanup by Multi-State
 Trust

99 Otis Street LLC

Consent to sub-lease to Booz Allen Hamilton

• GLDC

- Consent to early termination of **394 Hangar Road Corp**. lease
- Consent to release property on Floyd Ave. for **BRV Properties** eye-care facility.
- Consent to release of B240 property for **B240 LLC/Air City Lofts** mixed use
- Consent to Avigation Agreement with Oneida County Airport

Rome Community Brownfields Restoration Corporation-OCIDA

- Complex 3 Consent to the sub-division into three parcels (Cold Point)
- Complex 3 Change of Use Notification to NYS DEC (Cold Point)
- Complex 4 Final payment to NYS DEC to close out 2015 NYSWORKS
 II/Environmental Remediation Program and move to NYS Superfund Program

Clover Communities of New Hartford (Affordable Sr. Housing-New Hartford Sq.)

- Consent to restructuring and partial transfer of equity interest to Welltower, Inc.
- Special Metals Corporation
 - Lease/PILOT amended to add adjacent parcel to Facility
- GVT/MAN Railroad
 - Released property in Utica from lease

- Cold Point Corp (RCBRC)
 - Extended STE for one year (subject to final project closing with Agency)
- Clover Communities of New Hartford (Affordable Sr. Housing-New Hartford Sq.)
 - Consent to restructuring and partial transfer of equity interest to Welltower, Inc.
- Delta Luxury Apartments
 - Extended STE for final time to July 2020
 - Amended Job to be created to 1 FTE
- Heartford Luxury Apartments LLC
 - Extended STE for two years

- JH Rhodes-Universal Photonics
 - Waived exercise of current benefit claw-back option and extended job attainment goal for two-years.
- Marcy Nanocenter Allocation Agreement <u>In process</u>
- GLDC XIII-USAF Bldg 302 Land Swap In process
- OCIDA Real Property Title Verification Study— In process

Summary

- OCIDA continues to assist in incentivizing investment resulting in new jobs and economic activity.
- Efforts of past years have established a solid foundation for continued job growth and economic gains for region.