Running Supply, Inc. Application for Financial Assistance

Oneida County Industrial Development Agency

Business Description:

- 4(a) Runnings is a general merchandise retailer located in the Midwest and the Northeast. We sell everything from sporting goods, clothing, footwear, hardware to pet food. (www.runnings.com)
- 5(a) We are trying to acquire the former Rite Aid warehouse building in Rome NY. This a 290,000 sq ft warehouse that has been mostly vacant for 5 years. In 2014 we leased 80,000 sq ft of this building from Rite Aid to support our stores in the NE.
- 6(a) We would like to acquire the Rite Aid building to secure our place in Rome NY as a permanent warehouse for the Runnings retail operation. If we are able to acquire the site, it will become the distribution hub to support all of our stores now and in the future in the NE. If we do not acquire the building, we will have to look for other warehouse options when our lease expires in less than three years.
- 6(b) We are seeking financial support to assist in making the operations of the building financially feasible. Our contractor has estimated renovations of almost \$2 million to completely update the facility. Our initial plans would be to spend up to \$500,000 over the next few years to start the renovation process.
- 6(c) If we do not acquire the property we will complete our lease obligation with Rite Aid which expires in less than three years and look for other warehouse options in New York.
- 6(d) The financial assistance will provide the benefit necessary to renovate and operate the facility. This facility will meet our current needs and allow us to continue to expand in NY and the NE.
- 7(g) The building contains 281,628 sq ft of warehouse space along with offices of 8,932 sq ft built in the 1970's. This steel building has 26' clear span with 32 dock doors.

- 9(a) Below is a list of potential future equipment purchases:
 - Pallet Jacks
 - Forklifts
 - Forklift batteries
 - Forklift battery chargers
 - Computer software
 - Computers
 - Computer printers
 - Phone system
 - Security system
 - Pallet racking
 - · Handheld RF guns and chargers
 - Shelving
 - Office furniture
 - Breakroom furniture
 - Dock doors
 - Dock levelers
 - Semi-trailers
 - Semi-tractors
- 9(b) We started operations at this warehouse in 2014 and acquired various equipment to begin our operations. Below is a list.
 - Phone system \$11,000
 - Security system \$11,000
 - Forklifts & pallet jacks \$231,000
 - Pallet racking \$192,000
 - Handheld RF guns & chargers \$44,000
 - Computers \$5,000
 - Printers \$3,000
 - Total 2014 Investment- \$497,000

ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY COST/BENEFIT ANALYSIS Required by §859-a(3) of the New York General Municipal Law

Name of Applicant:	Runnings
Description of Project:	Former Rite Aid
Name of All Sublessees or Other Occupants of Facility:	
Principals or Parent of Applicant:	
Products or Services of Applicant to be produced or carried out at facility:	
Estimated Date of Completion of Project:	12/31/2018
Type of Financing/ Structure:	Tax-Exempt Financing Taxable Financing X Sale/ Leaseback Other:
Type of Benefits being Sought by Applicant:	Taxable Financing Tax-Exempt Bonds X Sales Tax Exemption on Eligible Expenses Until Completion X Mortgage Recording Tax Abatement X Real Property Tax Abatement
Project Costs	
Land Existing Building Existing Bldg. Rehab Construction of New Building Addition or Expansion Engineering/ Architectural Fees Equipment	2,550,000 300,000 three yr rehab 30000 110,000 Three years
Legal Fees (Bank, Bond, Transaction, Credit Provider, Trustee	10000
Finance Charges (Title Insurance, Environmental Review, Bank Commitment Fee, Appraisal, Etc.) Agency Fee Other (provide detail) TOTAL COST OF PROJECT	3015000
Assistance Provided by the Following:	
EDGE Loan: MVEDD Loan: Grants - Please indicate source & Amount: Other Loans - Please indicate source & Amount:	

Existing Jobs Created Jobs (over three years) Retained Jobs

16.4	4
	2
16.	4

Average Salary of these Positions

27200
27200
27200

Earnings Information for Oneida County Average Salary of Direct Jobs for Applicant 27200 Average of County Indirect Jobs 25000 Average of Construction Jobs 32500 Note: \$1,000,000 in construction expenditures generates 15 person - years of employment Construction Person Years of Employment: Calculation of Benefits (3 Year Period) Total Earnings Revenues Direct Jobs Created 163200 6936 Existing 56875.2 Indirect Jobs Created 375000 15937.5 Existing 3075000 130687.5 Construction - only one year Person Years 211250 8978 TOTALS Calculation of Benefits (3 Year Period) 5162690 219414 **TAXABLE GOODS & SERVICES** State & Local Sales Spending Rate Expenditures Tax Revenues Direct Jobs Created 36% 5728.32 58752 Existing 0.36 481766.4 46972.224 Indirect Jobs Created 0.36 135000 13162.5 Existing 0.36 1107000 107932.5 Construction - only one year Person Years 0.36 76050 7415 **TOTAL TAXABLE GOODS & SERVICES** 181210 1858568 Local (3 year) real property tax benefit (assuming 60% of jobs existing and created own a residence) with an average assessment of \$80,000 and the remainder of jobs existing created pay real property taxes through rent based on an average assessment per apartment of \$50,000. Tax Rate for School District where facility is located: Tax Rate for Municipality where facility is located: Tax Rate for County: 53.53 Real Property Taxes Paid: 66976.736

NOTE: If there is a tax-exempt financing of all or a portion of the project cost, there is a neutral cost/benefit because of lower interest rates by reason of exclusion of interest from gross income of bondholders for purposes of Federal and State income taxes. Taxable financing carries the same cost/benefit for State Income Tax purposes. Such cost/benefits cannot be quantified.

844,529

30,000

25,000

Amount of Taxes that would be abated by applying PILOT.

COSTS:

Mortgage Tax Abated (1.0%)

Real Property Taxes Abated on Improvements Only (10 yr. Period):

Estimated Sales Tax Abated During Construction Period (8.75%)

APPLICATION FOR FINANCIAL ASSISTANCE

Oneida County Industrial Development Agency

584 Phoenix Drive Rome, New York 13441-1405 (315) 338-0393 telephone (315) 338-5694 fax

Shawna M. Papale, Executive Director

A non-refundable application fee of \$500.00 must be submitted at the time of application along with a \$1000 commitment fee that will submitted at the time of application; the \$1000 commitment fee will be applied at closing.

Please submit the original application, SEQR form and Cost/ Benefit and two (2) copies along an electronic copy of the application, SEQR form and Cost/ Benefit with the applicable fee.

All applications must be submitted 10 days prior to meeting.

Running Supply, Inc./JR&R II, LLC

Name of Applicant

Number (to be provided by the agency)

Note to Applicant:

The information requested by this application is necessary to determine the eligibility of your project for Agency benefits. Please answer **all** questions, inserting "none" or "not applicable" where appropriate. If you are providing an estimate, please indicate by inserting "est" after the figure. Attach additional sheets if more space is needed for a response than is provided.

Return the original application and two copies with a check in the amount of \$1500.00 made payable to: Oneida County Industrial Development Agency (OCIDA), 584 Phoenix Drive, Rome, New York 13441-1405, Attn.: Shawna M. Papale, Executive Director. \$1000 will be applied at closing against the IDA legal fees. In addition, an electronic version of the application (signed), SEQR form (signed), and Cost/benefit to spapale@mvedge.org.

Upon the submission of this application to the IDA, this applicant becomes a public document. Be advised that any action brought before the OCIDA is public information. All agenda's for the OCIDA are issued prior to full agency meetings and posted in public domain. If there is information that the applicant feels is proprietary please identity as such and that information will be treated confidentially to the extent permitted by law.

By signing and submitting this Application, the Applicant acknowledges that it received a copy of the Uniform Tax Exemption Policy and the Oneida County IDA Penalty for Failure to Meet Employment Levels as adopted by the Agency and Agency Memorandums pertaining to the benefits of projects financed through the Agency.

A project financed through the Agency involves the preparation and execution of significant legal documents. Please consult with an attorney before signing any documents in connection with the proposed project. You will receive an engagement letter from the OCIDA legal counsel. You will be asked to sign the engagement letter acknowledging you understand the legal fees you will be responsible for them and also acknowledge what the process is. Should you not close and legal services have been rendered by the OCIDA legal counsel, your company will be responsible for those costs.

If your project requires a public hearing, a representative of the applicant is required to be present. A date will be coordinated by the OCIDA legal counsel.

If you have questions how to calculate your companies IDA application fee please consult with the Memorandum to Companies Sale – Leaseback Transactions or please contact the IDA Executive Director.

Part I: Applicant Information

Note: In responding to the following questions, please keep in mind that the Applicant will be party to all of the documents and is the individual or entity which will receive the actual financial assistance from the Agency.

Applicant			
1(a) Applicant's Legal Name:	Running Supply, Inc./JR&R II, LLC		
1(b) Principal Address:	901 N Highway 59		
	Mars	shall MN 56258	
1(c) Telephone/Facsimile Numbers:	507-5	532-9566	
1(d) Email Address:	danh	@runnings.com	
1(e) Federal Identification Number:	41-1	000882	
1(f) Contact Person:	Dan Herrmann		
1(g) Is the Applicant a	[Corporation: If yes, Public []Private [] If public, on which exchange is it listed	
		Subchapter S	
		Sole Proprietorship	
		General Partnership	
		Limited Partnership	
		Limited Liability Corporation/Partnership	
		DISC	
		Other(specify)	
1(h) State of Organization (if applicable)	MN		

Applicant's Stockholders, Directors and Officers (or Partners)

2(a)	Provide the following information with rholdings:	or more in equity	
	<u>Name</u>	<u>Address</u>	Percentage of Ownership
	Dennis & Adele Reed & Family 4424 Wa	nyside Drive, Naples FL	100%
2(b)	Is the Applicant, or any of the individuals to any other entity by more than 50% co entity and the relationship.		
	N/A		
2(c)	Is the Applicant affiliated with any other of the response to 2(a) above? If yes, plea entity and the address thereof:		
	N/A		

Applicant's Counsel and Accountant

3(a).	Applicant's Attorney			
	Name/Title:	Thomas Wilson		
	Firm:	Gislason & Hunter		
	Address:	2700 S Broardway, PO Box 458		
		New Ulm MN 56073		
	Telephone/Fax:	507-354-3111		
3/h)	Annlicant's Account	lant		
3(b)	Applicant's Account	latit		
	Name/Title:	Gary St. Aubin		
	Firm:	Hoffman & Brobst		
	Address:	PO Box 548		
		Marshall MN 56258		
	Telephone/Fax:	507-532-5735		
	·			

Business Description

4(a) Describe the nature of your business and principal products and/or services. Attach additional sheets if necessary.

See attached

Part II: Pro	oject Information		
5(a) Explain which will o	n your project in detail. ccur due to this project.	This description should include explanati Attach additional sheets if necessary.	on of all activities
See attached	d		
Reasons fo	•	vou wont to undortake this preiset	
6(a) Plea	se explain in detail why y	you want to undertake this project.	
See attached			
6(b) Why	are you requesting the	involvement of the Agency in your project?	
O(O) VVIIY	are you requesting the	involvement of the Agency in your project?	

See Attached

6(c)	How will the Applicant's plans be affected if Agency approval is not granted?
	See Attached
6(d)	Is the proposed project reasonably necessary to discourage the Applicant from removing such other plant or facility to a location outside the State of New York? [If yes, please explain briefly. We would not leave NY but would consider leaving Rome NY. Is the proposed project reasonably necessary to preserve the competitive position of the Applicant in its respective industry? [If yes, please explain briefly.] Yes [If yes, please explain briefly.] See attached
6(e)	Will financing by the Agency result in the removal or abandonment of a plant or other facility of the applicant or any related entity presently located in another area of New York State? Yes No If yes, please explain briefly the reason for the move.
6(f)	Has the Applicant or any related entity previously secured financial assistance in Oneida County (whether through the Agency, the Empire State Development Corporation, or any other entity)? Yes Ves No If yes, please explain (indicate date of benefit, location of facility and outstanding balance).
6(g)	Has the Applicant or any related entity secured financial assistance anywhere within the United States within the last 90 days or does the Applicant or any related entity anticipate receiving financial assistance within the next 90 days? [Yes [] No If yes, please explain.

6(h)	Chec	k all categories best describing the type of pr	oject:
		Manufacturing	
		Industrial Assembly or Service	
		Research and Development	
		Warehousing	
		Commercial or Recreational	
		Pollution Control (specify)	
		Other (specify)	
6(i)	Chec	k all categories best describing the scope of	the project:
	\checkmark	Acquisition of land	
	[1	Acquisition of existing building	
		Renovations to existing building	
		Construction of addition to existing building	
	\	Demolition of existing building	
		Construction of a new building	
		Acquisition of machinery and/or equipment	
		Installation of machinery and/or equipment	
		Other (specify) Removal of above ground f	<u> </u>
6(j)	the e	se indicate the financial assistance you are r stimated value of said assistance. Attach a sh annual utilization of the Real Property Tax liction.	neet labeled Annual PILOT, that shows
		Assistance	Estimated Value
		Real Property Tax Abatement	\$_844,529
	[🗸	Mortgage Tax Exemption	\$_30,000
		Sales and Use Tax Exemption	\$_25,000
		Issuance by the Agency of Tax Exempt Bon	ds \$

Part III: Facility Information (if project that you are applying for is a housing project please also complete questions 7(m) through

Facility (Physical Information) If multiple locations please provide information on all.

7(a)	Street Address of Facility:			
	5865 Success Drive			
7(b)	City, Town and/or Village:			
	Rome			
	(Note: It is important that you list all incorporated municipalities in which the facility lies. This information will be used in scheduling a public hearing as required by statute.)			
7(c)	School District:			
	Rome			
7(d)	Tax Account Number(s):			
	24299 03			
	ch copies of the most recent real property tax bills. Include copies for all taxing diction for the site/ facility that IDA assistance is being sought.			
7(e)	For what purpose was the facility site most recently used (i.e., light manufacturing, heavy manufacturing, assembly, etc.)?			
	Warehouse			
7(f)	Zoning Classification of location of the project:			
	E3 - General Industrial/West Rome			
7(g)	Please describe in detail the facility to be acquired, constructed or renovated (including number of buildings, square footage, number of floors, type of construction,) and attach plot plans, photos or renderings, if available. If there are infrastructure improvements			

See Attached

those improvements and who will fund them. Please be as specific as possible.

(water, sewer, gas, electrical, etc.) please provide details along with who will carry out

7(h)	Has construction or renovation commenced? Yes No If yes, please describe the work in detail that has been undertaken to date, including the date of commencement.			
	If no, indicate the estimated dates of commencement and completion:			
	Construction commencement: 2016			
	Construction completion:			
7(i)	Will the construction or operation of the facility or any activity which will occur at the site require any local ordinance or variance to be obtained or require a permit or price approval of any state or federal agency or body (other than normal occupancy and/oconstruction permits)? Yes Yes Yes, please describe.			
7(j)	Will the project have a significant effect on the environment? Yes No Important: please attach Environmental Assessment Form to this Application.			
7(k)	What is the useful life of the facility? 75years			
7(I)	Is the site in an Empire Zone? Yes No If yes, which Empire Zone: Is project located in a former Empire Zone or distressed area: Yes No Provide detail.			

Complete the following questions if your project is a Housing Project. Please reference the <u>Oneida County Industrial Development Agency Uniform Tax Exemption and Agency Benefits Policy Market Rate Rental Housing Development Initiatives.</u> (Add additional pages as needed).
7(m) Describe the housing project to be constructed or renovated in detail (type of housing, number of units, etc.):
7 (n) Describe how you will change the current use of the facility or property being utilized for the project. To assist the IDA in their determination of an eligible vacant urban infill site project please provide an extensive explanation as well as photos of what is being removed or replaced with the new construction.
7 (o) Will the project have any impact on the existing infrastructure or upgrades to the current infrastructure (water, sewer, electrical, gas, etc.)? If yes please provide detail and who you are working with at the applicable organization.

7 (q) Does the project provide a community benefit? If yes provide detail substantiating (reference the IDA policy).

Facility (Legal Information)

8(a)	With respect to the present owner of the facility, please give the following information: (Note: the present owner is not necessarily the user of the facility, but that party which holds legal title to the facility.)			
	Legal Name:	Rite Aid Rome Dist. Center		
	Address:	PO Box 3165		
		Harrisburg PA 17105		
	Telephone:			
	Balance of Mortgage:			
	Holder of Mortgage:			
		the present owner of the facility, please attach any written acts concerning the acquisition of the real property and/or		
8(b)	related persons, between	hip, directly or indirectly, by virtue of common control or through a the Applicant and the present owner of the facility? yes, please explain.		
8(c)	ownership structure of th	holding company, partnership or other entity, be involved in the e transaction? f yes, please explain.		
JF	R&R II, LLC is the real esta	ate arm of Running Supply, Inc. and will acquire the property		
8(d)	Will the title owner of the [✓ No. If n	facility/ property also be the user of the facility? o, please explain.		
JR&F	R II will lease the facility to	Runnings for operations.		
8(e)	Is the Applicant currently	a tenant in the facility?		
8(f)	Are you planning to use	the entire proposed facility?		

	[✓ Yes □ No						
	If no, please give the following information with respect to tenant(s) which will remain in the facility after the completion of the project:						
	Name of Tenant	Floors Occupied	Square Feet Occupied	Nature of Business			
8(g)	Are any of the tenants Yes [] No Tryes, please explain.	related to the owner	of the facility?				
8(h)	[Yes [√ No	n. Provide detail of	the contractual ar	to be utilizing the facility?			
Equipment							
9(a)	If you are requesting S (If a complete list is no	Sales Tax exemption of available at time of g resolution, please	n it is important to be of application, as so	red as part of the project. e as detailed as possible. on as one is available but ventory of said equipment			
Se	See attached						
9(b)		invoices and purch	nase orders, list am	s already been purchased nounts paid and dates of			

9(c)	What is the useful life of the equipment?	2-5 years	years
Part I	V: Employment Information		
10(a)	Estimate how many construction jobs will be project.	e created or retai	ned as a result of this
	Construction Jobs 7		
10(b)	Estimate how many jobs will be created as a re	sult of this project	
	Permanent Jobs to be created by Project at Ap	plicant's facility	PTEFTE
	Average Salary of the	13.10 nese jobs: <u>\$</u>)/hr
	What is the applicant entity's current level of er cation. Please indicate in full time equivalents (F		ida County at the time o
Perm benef	anent Jobs to be retained by Project at location	on to be assisted 16.4	with the requested IDA
	Average Salary of these jobs: \$ 13.10/hr		
Other	locations in Oneida County	47.03	FTE
	Average Salary of these jobs: \$\frac{11.67/hr}{}		
Empl	oyment in other NYS locations, list below	146.02	FTE
	Average Salary of these jobs: \$ 11.84/hr		
10(c)	Please list the NIC codes for the jobs affiliated	with this project.	

Part V: Estimated Project Cost and Financing

11(a) List the costs necessary for the construction, acquisition or renovation of the facility.

Acquisition of Land		
Acquisition of Building(s)		\$2,550,000
Renovation Costs		\$300,000
New Construction of Build		
Machinery and Equipment (other than furniture costs)		\$100,000
Fixtures		\$10,000
Installation Costs		
Fees (other than your own broker and legal fees)		
Legal Fees (IDA legal fees, Applicant legal fees)		\$10,000
Architectural/Engineering		\$30,000
Interest on Interim Financing		
Other (specify)		
	Subtotal	\$3,000,000
	Agency Fee ¹	\$15,000
	Total Project Cost	\$3,015,000

¹See Attached Fee Schedule (Page 19) for Agency Fee amount to be placed on this line

11(b) What amount of the Total Project Cost is the Applicant requesting financing by the Agency?

Real Estate Taxes

12(a) For each tax parcel which comprises the facility, please provide the following information, using figures from the most recent tax year:

Tax Acct#	Current Assessed Value (Land)	Current Assessed Value (Building)	Real Estate Taxes
24299 03	56,400	3,193,600	168,906

12(b)	Address of Receiver of Town and/or Village Taxes: Rome City Treasurer	
	198 N Washington St	
	Rome NY 13440	
12(c)	Address of Receiver of School Taxes:	
, ,	Rome City Treasurer	
	198 N Washington St	
	Rome NY 13440	
12(d)	Will the completion of the proposed project result in the in any of the parcels named above? Yes Yes No	ncrease of the assessment of
	If yes, please indicate which tax account numbers will be af	fected.
We	would anticipate a decrease in assessment based on purcha	ase price of property for 10 years.

Financial Information

	Has the Applicant contacted any bank, financial/lending institution or private investor with respect to the financing of the proposed project? Yes No
	If yes, please provide details.
Runi	nings has talked to a bank but received no formal committment
	Has the Applicant received a commitment letter for said financing? [
	please complete the Cost/Benefit Analysis form and attach to this Application. As you ete and have questions please call.

REPRESENTATIONS AND CERTIFICATION BY APPLICANT

The undersigned requests that this Application be submitted for review to the Oneida County Industrial Development Agency's Board of Directors.

Approval of the Application can be granted solely by this Agency's Board of Directors. The undersigned acknowledges that Applicant shall be responsible for all costs incurred by the Agency and its counsel in connection with the attendant negotiations whether or not the transaction is carried to a successful conclusion.

The Applicant further understands and agrees with the Agency as follows:

- 1. Annual Sales Tax Filings. In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- 2. Annual Employment Reports. The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site as well as tax benefits received with the action of the OCIDA.
- 3. Absence of Conflict of Interest. The Applicant has consulted the OCIDA website of the list of the Agency members, officers and employees of the Agency. No member, officer, or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein after described:
- 4. Hold Harmless. Applicant hereby releases Oneida County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects

the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

 The applicant acknowledges that the OCIDA has disclosed that the actions and activities of the OCIDA are subject to the Public Authorities Accountability Act signed into law January 13, 2006 as Chapter 766 of the 2005 Laws of the State of New York.

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that the Agency will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Running Supply, Inc.	
(Applicant) By:	
Name: DAN HERRMANN	
Title: COO	a a
Date: /2/9/15	
If the application has been completed by or in part signing this application for the applicant please indicate	
By:	
Name:	s.
Title:	

Date:

Return the original application and two copies with a check in the amount of \$1500.00 made payable to: Oneida County Industrial Development Agency (OCIDA), 584 Phoenix Drive, Rome, New York 13441-1405, Attn.: Shawna M. Papale, Executive Director. \$1000 will be applied at closing against the IDA legal fees. In addition, an electronic version of the application (signed), SEQR form (signed), and Cost/benefit to spapale@mvedge.org.

Agency Fee Schedule

<u>Commitment Fee:</u> \$1,000 – due following the initial inducement but prior to scheduling of the public hearing; this amount is non-refundable if the applicant fails to close on the project before the IDA. Upon closing with the IDA this amount is applied to the legal closing fees.

Bond Fees:

½ of 1% of total bond amount

IDA Agency Fee: PILOT, Mortgage Recording Exemption, Sales Tax Exemption:

- o Up to a \$1.0 Million project \$5,000
- Above \$1.0 Million project up to \$10.0 Million project ½ of 1% of total project cost.
- o Above \$10.0 Million project − ½ of 1% of total project cost up to \$10.0 Million plus incremental increase of ¼ of 1% of total project above \$10.0 Million.

Agency Counsel fee:

Set by Bond/Transaction Counsel based upon the nature and complexity of the transaction. This applies to bond and non-bond transactions (leasebacks, sale-leasebacks, etc).

Agency Counsel fees in Bond and non bond transactions will not normally exceed the greater of (a) 2% of the Bond amount or project costs or (b) a minimum is in customary transactions \$8,500 to \$10,000.

Annual Fee:

For the term in which the property remains in the IDA's name, an annual lease payment is due in the amount of \$500. The first payment is due at closing. This amount is due on the anniversary date of the first date of the month in which the IDA documents we executed. For annual fees not paid and delinquent, a late charge of \$50 per month will be levied until such time the fee plus late charges are paid.

Other fees:

For an IDA property which requires follow up action - a 1/8 of one percent of the total reissuance, redemption, new or revised mortgage, refinancing, spreading agreement or other transaction requiring action of the IDA shall be 1/8 of one percent of total project amount for a minimum payment to the IDA of \$500.

Revised 3-30-15

ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY COST/BENEFIT ANALYSIS Required by §859-a(3) of the New York General Municipal Law

TO BE ATTACHED TO AND MADE PART OF APPLICATION TO THE OCIDA Running Supply, Inc./JR&R NAME OF APPLICANT: **DESCRIPTION OF PROJECT**: Warehouse purchase NAME OF ALL SUBLESSEES OR OTHER OCCUPANTS OF FACILITY: PRINCIPALS OR PARENT OF APPLICANT: PRINCIPALS OF ANY SUBLESSEE OR OCCUPANT: Warehouse for retail stores PRODUCT/SERVICES: ESTIMATED DATE OF COMPLETION OF PROJECT: 2016 TYPE OF FINANCING/STRUCTURE: Tax-Exempt Financing Taxable Financing Sale/Leaseback

Other

TYPES OF BENEFITS RECEIV	<u>/ED</u> :	
Taxable Financing		
Tax-Exempt Bonds		
Sales Tax Until Completion	n Date	
Mortgage Tax Abatement		
Real Property Tax Abaten	nent	
DDO IECT COSTS CADITAL	INIVECTMENT	-
PROJECT COSTS – CAPITAL	INVESTMEN	<u>I</u>
Land	-2	Cost per Acre
Existing Building	2,550,000 300,000	Market with the first the section of
Rehab of Existing Building Construction of New Building	300,000	Cost nor Sa Et
Addition or Expansion		Cost per Sq Ft Cost per Sq Ft.
Engineering and Architectural F	ees 30,000	
Equipment	10,000	Cost per Sq Ft
Legal Fees Ronk Bond Transaction Co		
Bank, Bond, Transaction, Co Credit Provider, Trustee	10,000	
Finance Charges		
Title Insurance, Environment		
Review, Bank Commitment F	−ee,	
Appraisals, etc. Agency Fee	15,000	<u></u>
7. goney 7. cc		trobben manufacture de la manu
TOTAL COST OF PROJECT	3,015,000	
Job Revolving Fund Loan		
Other Grants or Loans		·········

COMPANY INFOR	RMATION	EARNINGS INFORMATION
Existing Jobs	16.4	County Spec Average Direct Job\$ 27,200
Created Jobs (Year 3)	2	County Spec Average Indirect Jo\$\frac{3}{5},000\$
Retained Jobs	16.4	County Spec Average Constructi ន ំជំ2រ 5 ព្ ទ \$
MULTIPLIER INFO	<u>ORMATION</u>	
Indirect Job Rate 2.5		
Sales Tax Rate (8.5%	·)	
Mortgage Tax Rate (1	%)	
located:		er Thousand for Municipality where project is of facility where IDA assistance is being sought:
Assumed Near Flope	ity Assessment	of facility where IDA assistance is being sought.
Assumed NYS Income	e Tax rate on ear	nings 4.25%:
employment		expenditures generates 15 person – years of 3 – YEAR PERIOD)
NYS PERSONAL	INCOME TAX	RECEIVED
	<u>Total Earnir</u>	ngs <u>Revenues</u>
Direct Jobs Created Existing		
Indirect Jobs Created Existing		····
Construction Person Years		
TOTALS		

TAXABLE GOODS AND SERVICES

			State and Local Sales		
<u> </u>	pending Rate	Expenditures	Tax Revenues (Expenditure Column x .0825)		
Direct Jobs					
Created (total earnings for direct jobs created x .36)	36.0%				
Existing (total earnings for direct jobs existing x .36)	36.0%				
Indirect Jobs					
Created (total earnings for indirect jobs created x .30	36.0%				
Existing (total earnings for indirect jobs existing x .3	36.0%	***************************************	PARTY TO THE PROPERTY OF THE PARTY OF THE PA		
Construction					
Person yrs. (total earnings for construction person)	/rs. x .36) 36.0%				
Totals	***************************************				
Local (3 year) real property tax benefit (assuming% of jobs existing and created own a residence) with an average assessment of \$ and the remainder of jobs existing created pay real property taxes through rent based on an average assessment per apartment of \$					
Real Property Taxes Paid	\$				
COSTS					
Real Property Taxes Abated on Only (3-year period)	Improvement		\$		
Mortgage Tax Abated			\$		
Estimated Sales Tax Abated Du	uring Construc		\$		

NOTE: If there is a tax-exempt financing of all or a portion of the project cost, there is a neutral cost/benefit because of lower interest rates by reason of exclusion of interest from gross income of bondholders for purposes of Federal and State income taxes. Taxable financing carries the same cost/benefit for State Income Tax purposes. Such cost/benefits cannot be quantified.

Short Environmental Assessment Form Part 1 - Project Information

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information					
N. C.I.					
Name of Action or Project:					
Rite Aid warehouse acquisition	_				
Project Location (describe, and attach a location map):					
5865 Success Drive, Rome NY					
Brief Description of Proposed Action:		,			
Purchase and renovation of property					
Name of Applicant or Sponsor:	Talani	none!			
Running Supply, Inc./JR&R II, LLC		none: 507-532-9566			
	E-Mai	l: danh@runnings.com			
Address:					
901 N Highway 59					
City/PO:		State:	Zip	Code:	
Marshall		MN	5625	8	
1. Does the proposed action only involve the legislative adoption of a plan, le	ocal lav	, ordinance,	`	NO	YES
administrative rule, or regulation?	.1			r	·····
If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to	the env	ironmental resources t	hat	\checkmark	
2. Does the proposed action require a permit, approval or funding from any	·			NO	YES
If Yes, list agency(s) name and permit or approval:	omer go	overninemai Agency:	-) LAS
, S ()			-	\checkmark	
3.a. Total acreage of the site of the proposed action?	16	.4 acres			
b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) owned		0 acres			
or controlled by the applicant or project sponsor? 16.4 acres					

4. Check all land uses that occur on, adjoining and near the proposed action Urban Rural (non-agriculture) Industrial Comm		Chartenetal (autom)	L \		
		Residential (subur	•		
☐Forest ☐Agriculture ☐Aquatic ☐Other (☐Parkland	specity):		***************************************	
Lirarkiand					

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?		$\overline{\mathbf{V}}$	
b. Consistent with the adopted comprehensive plan?		✓	
6. Is the proposed action consistent with the predominant character of the existing built or natural		NO	YES
landscape?			√
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Ail If Yes, identify:	ea?	NO	YES
		✓	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
		✓	
b. Are public transportation service(s) available at or near the site of the proposed action?		V	
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed ac	tion?	V	
9. Does the proposed action meet or exceed the state energy code requirements?		NO	YES
If the proposed action will exceed requirements, describe design features and technologies:			
		l	
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			
		 	₩
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:		l —	
			🛂
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic		NO	YES
Places? b. Is the proposed action located in an archeological sensitive area?		V	
o. is the proposed action located in an archeological sensitive area?		V	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contains	n	NO	YES
wetlands or other waterbodies regulated by a federal, state or local agency?		V	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		$\overline{\mathbf{V}}$	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check		apply:	
☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-success ☐ Wetland ☐ Urban ☐ Suburban	ional		
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?			
16. Is the project site located in the 100 year flood plain?	······	NO	YES
The same program was to same and the same plants		17	
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes, a. Will storm water discharges flow to adjacent properties? NO YES			
			<u> </u>
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains of YES) If Yes, briefly describe: NO YES	ns)?		
	•••••		

18. Does the proposed action include construction or other activities that result in the impoundment of water or other liquids (e.g. retention pond, waste lagoon, dam)?	NO	YES
If Yes, explain purpose and size:	✓	
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	NO	YES
If Yes, describe:		
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste?		YES
If Yes, describe:	V	
I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE KNOWLEDGE	BEST C	I OF MY
Applicant/sponsor name: Date:		~~~~
Signature:		

Full Environmental Assessment Form Part 1 - Project and Setting

Instructions for Completing Part 1

Part 1 is to be completed by the applicant or project sponsor. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification.

Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information; indicate whether missing information does not exist, or is not reasonably available to the sponsor; and, when possible, generally describe work or studies which would be necessary to update or fully develop that information.

Applicants/sponsors must complete all items in Sections A & B. In Sections C, D & E, most items contain an initial question that must be answered either "Yes" or "No". If the answer to the initial question is "Yes", complete the sub-questions that follow. If the answer to the initial question is "No", proceed to the next question. Section F allows the project sponsor to identify and attach any additional information. Section G requires the name and signature of the project sponsor to verify that the information contained in Part 1 is accurate and complete.

A. Project and Sponsor Information.

Name of Action or Project:				
Project Location (describe, and attach a general location map):				
Brief Description of Proposed Action (include purpose or need):				
Name of Applicant/Sponsor:	Telephone: E-Mail:			
Address:				
City/PO:	State:	Zip Code:		
Project Contact (if not same as sponsor; give name and title/role):	Telephone:			
	E-Mail:			
Address:				
City/PO:	State:	Zip Code:		
Property Owner (if not same as sponsor):	Telephone:			
	E-Mail:			
Address:				
City/PO:	State:	Zip Code:		

B. Government Approvals

B. Government Approvals, Funding, or Spon assistance.)	sorship. ("Funding" includes grants, loans, ta	x relief, and any other	forms of financial		
Government Entity	If Yes: Identify Agency and Approval(s) Required	Application Date (Actual or projected)			
a. City Council, Town Board, □Yes□No or Village Board of Trustees					
b. City, Town or Village Yes No Planning Board or Commission					
c. City Council, Town or Yes No Village Zoning Board of Appeals					
d. Other local agencies Yes No					
e. County agencies □Yes□No					
f. Regional agencies					
g. State agencies					
h. Federal agencies					
i. Coastal Resources. i. Is the project site within a Coastal Area, o	or the waterfront area of a Designated Inland W	aterway?	□Yes□No		
ii. Is the project site located in a community with an approved Local Waterfront Revitalization Program?iii. Is the project site within a Coastal Erosion Hazard Area?			□ Yes□No □ Yes□No		
C. Planning and Zoning					
C.1. Planning and zoning actions.					
Will administrative or legislative adoption, or amendment of a plan, local law, ordinance, rule or regulation be the ☐Yes☐No only approval(s) which must be granted to enable the proposed action to proceed? • If Yes, complete sections C, F and G. • If No, proceed to question C.2 and complete all remaining sections and questions in Part 1					
C.2. Adopted land use plans.					
a. Do any municipally- adopted (city, town, vill where the proposed action would be located?	lage or county) comprehensive land use plan(s)	include the site	□Yes□No		
where the proposed action would be located? If Yes, does the comprehensive plan include specific recommendations for the site where the proposed action would be located? Yes \sum No					
b. Is the site of the proposed action within any local or regional special planning district (for example: Greenway Brownfield Opportunity Area (BOA); designated State or Federal heritage area; watershed management plan; or other?) If Yes, identify the plan(s):					
c. Is the proposed action located wholly or part or an adopted municipal farmland protection If Yes, identify the plan(s):	ially within an area listed in an adopted munici n plan?	pal open space plan,	□Yes□No		

C.3. Zoning	
a. Is the site of the proposed action located in a municipality with an adopted zoning law or ordinance. If Yes, what is the zoning classification(s) including any applicable overlay district?	□Yes□No
b. Is the use permitted or allowed by a special or conditional use permit?	□Yes□No
c. Is a zoning change requested as part of the proposed action? If Yes, i. What is the proposed new zoning for the site?	□Yes□No
C.4. Existing community services.	
a. In what school district is the project site located?	
b. What police or other public protection forces serve the project site?	
c. Which fire protection and emergency medical services serve the project site?	
d. What parks serve the project site?	
D. Project Details	
D.1. Proposed and Potential Development	
a. What is the general nature of the proposed action (e.g., residential, industrial, commercial, recreational; if mixed, components)?	include all
b. a. Total acreage of the site of the proposed action? b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor? acres	
c. Is the proposed action an expansion of an existing project or use? i. If Yes, what is the approximate percentage of the proposed expansion and identify the units (e.g., acres, miles, l square feet)? % Units:	☐ Yes☐ No housing units,
d. Is the proposed action a subdivision, or does it include a subdivision? If Yes, i. Purpose or type of subdivision? (e.g., residential, industrial, commercial; if mixed, specify types)	□Yes□No
ii. Is a cluster/conservation layout proposed? iii. Number of lots proposed? iv. Minimum and maximum proposed lot sizes? Minimum Maximum	□Yes□No
e. Will proposed action be constructed in multiple phases? i. If No, anticipated period of construction: Total number of phases anticipated Anticipated commencement date of phase 1 (including demolition) Anticipated completion date of final phase Generally describe connections or relationships among phases, including any contingencies where progres determine timing or duration of future phases:	□Yes□No s of one phase may

f. Does the project	t include new resid	ential uses?			□Yes□No
	bers of units propo-				
	One Family	Two Family	Three Family	Multiple Family (four or more)	
Initial Phase					
At completion		***************************************	The state of the s		
of all phases					
If Yes, i. Total number	of structures		l construction (inclu		□Yes□No
ii. Dimensions (iii. Approximate	in feet) of largest pre extent of building s	roposed structure: space to be heated	height; or cooled:	width; andlengthsquare feet	
liquids, such as If Yes,	s creation of a wate	r supply, reservoir,	pond, lake, waste l	I result in the impoundment of any agoon or other storage?	□Yes□No
ii. If a water imp	oundment, the princ	cipal source of the	water:	☐ Ground water ☐ Surface water strear	ns Other specify:
iii. If other than v	vater, identify the ty	pe of impounded/	contained liquids an	d their source.	
iv. Approximate v. Dimensions o vi. Construction	size of the proposed f the proposed dam method/materials f	d impoundment. or impounding str or the proposed da	Volume: ucture: m or impounding st	million gallons; surface area:height;length ructure (e.g., earth fill, rock, wood, cond	acres
D.2. Project Op	avations				
	····				
a. Does the proposed action include any excavation, mining, or dredging, during construction, operations, or both? Yes No (Not including general site preparation, grading or installation of utilities or foundations where all excavated materials will remain onsite) If Yes:					
i. What is the pu	rpose of the excava	ation or dredging?			
 Volume 	(specify tons or cul	bic yards):		to be removed from the site?	
Over wh	at duration of time	?		ged, and plans to use, manage or dispos	
iii. Describe natu	re and characteristic	es of materials to b	e excavated or dred	ged, and plans to use, manage or dispos	e of them.
			cavated materials?		□Yes□No
v. What is the to	tal area to be dredg	ed or excavated?	**************************************	acres	
vi. What is the m	aximum area to be	worked at any one	: time?	acres	
vii. What would l	e the maximum de	pth of excavation	or dredging?	feet	
viii. Will the exca	vation require blas	ting?			∐Yes □No
ix. Summarize sit	e reclamation goals	and plan:			
	-				
**************************************	······································				
b. Would the pro-	posed action cause	or result in alterati	on of increase or de	ecrease in size of, or encroachment	Yes No
into any existi	ng wetland, waterb	ody, shoreline, bea	ach or adjacent area	?	
				water index number, wetland map numb	
***************************************				A A A A A A A A A A A A A A A A A A A	

ii. Describe how the proposed action would affect that waterbody or wetland, e.g. excavation, fill, placement of structures, or alteration of channels, banks and shorelines. Indicate extent of activities, alterations and additions in square feet or acres:	
iii. Will proposed action cause or result in disturbance to bottom sediments? If Yes, describe:	□Yes□No
If Yes, describe: iv. Will proposed action cause or result in the destruction or removal of aquatic vegetation? If Yes:	□Yes□No
acres of aquatic vegetation proposed to be removed:	
expected acreage of aquatic vegetation remaining after project completion:	
purpose of proposed removal (e.g. beach clearing, invasive species control, boat access):	
• proposed method of plant removal:	
• If chemical/heroicide treatment will be used, specify product(s):	
v. Describe any proposed reclamation/mitigation following disturbance:	
. Will the proposed action use, or create a new demand for water?	□Yes□No
f Yes:	
i. Total anticipated water usage/demand per day: gallons/dayii. Will the proposed action obtain water from an existing public water supply?	
f Yes:	□Yes□No
Name of district or service area:	
 Does the existing public water supply have capacity to serve the proposal? 	☐ Yes ☐ No
• Is the project site in the existing district?	☐ Yes ☐ No
• Is expansion of the district needed?	☐ Yes ☐ No
 Do existing lines serve the project site? 	☐ Yes☐ No
ii. Will line extension within an existing district be necessary to supply the project? Yes:	□Yes□No
Describe extensions or capacity expansions proposed to serve this project:	
Source(s) of supply for the district:	
iv. Is a new water supply district or service area proposed to be formed to serve the project site? f, Yes:	☐ Yes☐No
Applicant/sponsor for new district:	
Date application submitted or anticipated:	
Proposed source(s) of supply for new district:	
v. If a public water supply will not be used, describe plans to provide water supply for the project:	
vi. If water supply will be from wells (public or private), maximum pumping capacity: gallons/minut	e.
. Will the proposed action generate liquid wastes? f Yes:	□Yes□No
 i. Total anticipated liquid waste generation per day: gallons/day ii. Nature of liquid wastes to be generated (e.g., sanitary wastewater, industrial; if combination, describe all combination of the combinatio	omponents and
approximate volumes or proportions of each):	
i. Will the proposed action use any existing public wastewater treatment facilities?	□Yes □No
If Yes: Name of wastewater treatment plant to be used:	
Name of district:	
Does the existing wastewater treatment plant have capacity to serve the project?	□Yes□No
Is the project site in the existing district?	□ Yes □ No
Is expansion of the district needed?	☐Yes ☐No

 Do existing sewer lines serve the project site? 	□Yes □No
 Will line extension within an existing district be necessary to serve the project? 	□Yes □No
If Yes:	
Describe extensions or capacity expansions proposed to serve this project:	

iv. Will a new wastewater (sewage) treatment district be formed to serve the project site?	□Yes□No
If Yes:	
Applicant/sponsor for new district:	· · · · · · · · · · · · · · · · · · ·
• Date application submitted or anticipated:	
What is the receiving water for the wastewater discharge?	
v. If public facilities will not be used, describe plans to provide wastewater treatment for the project, including spec	ifying proposed
receiving water (name and classification if surface discharge, or describe subsurface disposal plans):	
vi. Describe any plans or designs to capture, recycle or reuse liquid waste:	
Pr. Describe any plans of designs to capture, recycle of reuse fiduid waste.	· · · · · · · · · · · · · · · · · · ·
e. Will the proposed action disturb more than one acre and create stormwater runoff, either from new point	□Yes□No
sources (i.e. ditches, pipes, swales, curbs, gutters or other concentrated flows of stormwater) or non-point	
source (i.e. sheet flow) during construction or post construction?	
If Yes:	
i. How much impervious surface will the project create in relation to total size of project parcel?	
Square feet or acres (impervious surface) Square feet or acres (parcel size)	
Square feet or acres (parcel size)	
ii. Describe types of new point sources.	
iii. Where will the stormwater runoff be directed (i.e. on-site stormwater management facility/structures, adjacent p	ranantiaa
groundwater, on-site surface water or off-site surface waters)?	roperties,
ground water, on-site surface water or on-site surface waters):	
If to surface waters, identify receiving water bodies or wetlands:	
	·
Will stormwater runoff flow to adjacent properties?	∐Yes∏No
iv. Does proposed plan minimize impervious surfaces, use pervious materials or collect and re-use stormwater?	□Yes□No
f. Does the proposed action include, or will it use on-site, one or more sources of air emissions, including fuel	∐Yes∐No
combustion, waste incineration, or other processes or operations?	
If Yes, identify:	
i. Mobile sources during project operations (e.g., heavy equipment, fleet or delivery vehicles)	
ii. Stationary sources during construction (e.g., power generation, structural heating, batch plant, crushers)	
n. Stationary sources during construction (e.g., power generation, structural neating, batch plant, crusners)	
iii. Stationary sources during operations (e.g., process emissions, large boilers, electric generation)	
g. Will any air emission sources named in D.2.f (above), require a NY State Air Registration, Air Facility Permit,	□Yes□No
or Federal Clean Air Act Title IV or Title V Permit?	□ 1 ¢2□140
If Yes:	
i. Is the project site located in an Air quality non-attainment area? (Area routinely or periodically fails to meet	□Yes□No
ambient air quality standards for all or some parts of the year)	H103H10
ii. In addition to emissions as calculated in the application, the project will generate:	
•Tons/year (short tons) of Carbon Dioxide (CO ₂)	
•Tons/year (short tons) of Nitrous Oxide (N ₂ O)	
• Tons/year (short tons) of Perfluorocarbons (PFCs)	
• Tons/year (short tons) of Sulfur Hexafluoride (SF ₆)	
Tons/year (short tons) of Carbon Dioxide equivalent of Hydroflourocarbons (HFCs)	
Tons/year (short tons) of Carbon Bloxide equivalent of Hydronourocarbons (HPCs) Tons/year (short tons) of Hazardous Air Pollutants (HAPs)	
TOHAL GROUNT WHAT OF FLAZAROUS ART FORBUMES (FLATS)	

h. Will the proposed action generate or emit methane (including, but not limited to, sewage treatment plants, landfills, composting facilities)? If Yes: i. Estimate methane generation in tons/year (metric): ii. Describe any methane capture, control or elimination measures included in project design (e.g., combustion to g electricity, flaring):	□Yes□No enerate heat or
 i. Will the proposed action result in the release of air pollutants from open-air operations or processes, such as quarry or landfill operations? If Yes: Describe operations and nature of emissions (e.g., diesel exhaust, rock particulates/dust): 	∏Yes∏No
j. Will the proposed action result in a substantial increase in traffic above present levels or generate substantial new demand for transportation facilities or services? If Yes: i. When is the peak traffic expected (Check all that apply):	□Yes□No □Yes□No access, describe:
vi. Are public/private transportation service(s) or facilities available within ½ mile of the proposed site? vii Will the proposed action include access to public transportation or accommodations for use of hybrid, electric or other alternative fueled vehicles? viii. Will the proposed action include plans for pedestrian or bicycle accommodations for connections to existing pedestrian or bicycle routes?	☐Yes☐No☐Yes☐No☐Yes☐No
 k. Will the proposed action (for commercial or industrial projects only) generate new or additional demand for energy? If Yes: i. Estimate annual electricity demand during operation of the proposed action: ii. Anticipated sources/suppliers of electricity for the project (e.g., on-site combustion, on-site renewable, via grid/other): iii. Will the proposed action require a new, or an upgrade to, an existing substation? 	
1. Hours of operation. Answer all items which apply. i. During Construction: Monday - Friday: Saturday: Sunday: Holidays: Holidays: ii. During Operations: Monday - Friday: Saturday: Saturday: Holidays: Holidays:	

m. Will the proposed action produce noise that will exceed existing ambient noise levels during construction, operation, or both?	□Yes□No
If yes: i. Provide details including sources, time of day and duration:	
ii. Will proposed action remove existing natural barriers that could act as a noise barrier or screen? Describe:	□Yes□No
n Will the proposed action have outdoor lighting? If yes: i. Describe source(s), location(s), height of fixture(s), direction/aim, and proximity to nearest occupied structures:	□Yes□No
ii. Will proposed action remove existing natural barriers that could act as a light barrier or screen? Describe:	□Yes□No
o. Does the proposed action have the potential to produce odors for more than one hour per day? If Yes, describe possible sources, potential frequency and duration of odor emissions, and proximity to nearest occupied structures:	□Yes□No
p. Will the proposed action include any bulk storage of petroleum (combined capacity of over 1,100 gallons) or chemical products 185 gallons in above ground storage or any amount in underground storage? If Yes: i. Product(s) to be stored ii. Volume(s) per unit time (e.g., month, year) iii. Generally describe proposed storage facilities:	□Yes□No
q. Will the proposed action (commercial, industrial and recreational projects only) use pesticides (i.e., herbicides, insecticides) during construction or operation? If Yes: i. Describe proposed treatment(s):	
ii. Will the proposed action use Integrated Pest Management Practices? r. Will the proposed action (commercial or industrial projects only) involve or require the management or disposal of solid waste (excluding hazardous materials)? If Yes: i. Describe any solid waste(s) to be generated during construction or operation of the facility:	☐ Yes ☐No ☐ Yes ☐No
 Construction: tons per (unit of time) Operation: tons per (unit of time) ii. Describe any proposals for on-site minimization, recycling or reuse of materials to avoid disposal as solid waste Construction:	
Operation: iii. Proposed disposal methods/facilities for solid waste generated on-site: Construction:	
Operation:	

s. D	oes the proposed action include construction or modif	ication of a solid waste ma	anagement facility?	☐ Yes ☐ No
If Y	" = "			
Ĩ.	Type of management or handling of waste proposed f	or the site (e.g., recycling	or transfer station, composting	, landfill, or
;;	other disposal activities): Anticipated rate of disposal/processing:	, , , , , , , , , , , , , , , , , , ,		
11.	• Tons/month, if transfer or other non-co	ambustian/thermal treatme	ant ar	
	•Tons/hour, if combustion or thermal tr		ont, or	
iii.	If landfill, anticipated site life:	vears		
	ill proposed action at the site involve the commercial		1:	[]\rangle []\rangle
	aste?	generation, treatment, stor	rage, or disposal of nazardous	□Yes□No
If Y				
	Name(s) of all hazardous wastes or constituents to be	generated, handled or man	naged at facility:	
			V *	
и. (Generally describe processes or activities involving ha	azardous wastes or constitu	uents:	
iii.	Specify amount to be handled or generatedto	ns/month		
iv.	Describe any proposals for on-site minimization, recy	cling or reuse of hazardou	is constituents:	
	T. 1111			
V, If V	Will any hazardous wastes be disposed at an existing	offsite hazardous waste fa	cility?	□Yes□No
11 1	es: provide name and location of facility:		THE	
If N	o: describe proposed management of any hazardous w	astes which will not be se	ent to a hazardous waste facility) ·
			in to a nazardous waste racing	•

E. S	ite and Setting of Proposed Action			
E.1	. Land uses on and surrounding the project site			
ļ				
	xisting land uses. Check all uses that occur on, adjoining and near the p	resident site		
П'i	Urban Industrial Commercial Reside	noject site. ential (cuburban) - Ru	ral (non-farm)	
	Forest Agriculture Aquatic Other	(specify):	nai (non-raini)	
ii.	If mix of uses, generally describe:	(-F		
		·····		
b. L	and uses and covertypes on the project site.			
 -	Land use or	Current	Acreage After	Change
	Covertype	Acreage	Project Completion	(Acres +/-)
•	Roads, buildings, and other paved or impervious			
	surfaces			
•	Forested			
•	Meadows, grasslands or brushlands (non-			
	agricultural, including abandoned agricultural)			
•	Agricultural			
<u></u>	(includes active orchards, field, greenhouse etc.)			
•	Surface water features			
	(lakes, ponds, streams, rivers, etc.)	***************************************		
•	Wetlands (freshwater or tidal)			
•	Non-vegetated (bare rock, earth or fill)			
•	Other			***************************************
	Describe:			

c. Is the project site presently used by members of the community for public recreation? i. If Yes: explain:	□Yes□No
d. Are there any facilities serving children, the elderly, people with disabilities (e.g., schools, hospiday care centers, or group homes) within 1500 feet of the project site? If Yes,	itals, licensed □Yes□No
i. Identify Facilities:	
e. Does the project site contain an existing dam? If Yes:	□Yes□No
i. Dimensions of the dam and impoundment:	
Dam height: feet	
Dam length: feet	
Surface area: acres	
Volume impounded:gallons OR acre-feet	
ii. Dam's existing hazard classification:	
iii. Provide date and summarize results of last inspection:	
f. Has the project site ever been used as a municipal, commercial or industrial solid waste manager or does the project site adjoin property which is now, or was at one time, used as a solid waste r lf Yes:	ment facility, ☐Yes☐No management facility?
i. Has the facility been formally closed?	□Yes□ No
If yes, cite sources/documentation:	Browned = V W bound
ii. Describe the location of the project site relative to the boundaries of the solid waste management	ent facility:
iii. Describe any development constraints due to the prior solid waste activities:	
g. Have hazardous wastes been generated, treated and/or disposed of at the site, or does the project property which is now or was at one time used to commercially treat, store and/or dispose of haz If Yes:	t site adjoin Yes No zardous waste?
i. Describe waste(s) handled and waste management activities, including approximate time when	activities occurred:
 h. Potential contamination history. Has there been a reported spill at the proposed project site, or remedial actions been conducted at or adjacent to the proposed site? If Yes: 	·
i. Is any portion of the site listed on the NYSDEC Spills Incidents database or Environmental Sit Remediation database? Check all that apply:	te □Yes□No
 ☐ Yes – Spills Incidents database ☐ Yes – Environmental Site Remediation database ☐ Neither database Provide DEC ID number(s): Provide DEC ID number(s):	
☐ Yes - Environmental Site Remediation database Provide DEC ID number(s): ☐ Neither database ii. If site has been subject of RCRA corrective activities, describe control measures:	
☐ Yes — Environmental Site Remediation database Provide DEC ID number(s): ☐ Neither database ii. If site has been subject of RCRA corrective activities, describe control measures: ☐	
☐ Yes - Environmental Site Remediation database Provide DEC ID number(s): ☐ Neither database ii. If site has been subject of RCRA corrective activities, describe control measures:	atabase? □Yes□No

ν. Is the project site subject to an institutional control limiting property uses?	□Yes□No
 If yes, DEC site ID number: Describe the type of institutional control (e.g., deed restriction or easement): 	
 Describe the type of institutional control (e.g., deed restriction or easement): Describe any use limitations: 	
Describe any use limitations: Describe any engineering controls:	
Will the project affect the institutional or engineering controls in place?	☐Yes ☐No
• Explain:	
	The state of the s
E.2. Natural Resources On or Near Project Site	
a. What is the average depth to bedrock on the project site? feet	
b. Are there bedrock outcroppings on the project site?	□Yes□No
If Yes, what proportion of the site is comprised of bedrock outcroppings?%	
c. Predominant soil type(s) present on project site:	%
	%
	%
d. What is the average depth to the water table on the project site? Average: feet	
e. Drainage status of project site soils: Well Drained: % of site	
Moderately Well Drained: % of site	
Poorly Drained % of site	
f. Approximate proportion of proposed action site with slopes: 0-10%: % of site 10-15%: % of site	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	
g. Are there any unique geologic features on the project site?	☐Yes☐No
If Yes, describe:	L-1 x 03[] x 00
h. Surface water features.	
i. Does any portion of the project site contain wetlands or other waterbodies (including streams, rivers,	□Yes□No
ponds or lakes)?	, <u>, , , , , , , , , , , , , , , , , , </u>
ii. Do any wetlands or other waterbodies adjoin the project site?If Yes to either i or ii, continue. If No, skip to E.2.i.	□Yes□No
iii. Are any of the wetlands or waterbodies within or adjoining the project site regulated by any federal,	□Yes□No
state or local agency?	[1 t_2][1(t_0
iv. For each identified regulated wetland and waterbody on the project site, provide the following information	
• Streams: Name Classification	
Lakes or Ponds: Name Classification Wetlands: Name Approximate Size	
Wetland No. (if regulated by DEC)	
v. Are any of the above water bodies listed in the most recent compilation of NYS water quality-impaired	□Yes □No
waterbodies? If yes, name of impaired water body/bodies and basis for listing as impaired:	
Try yes, name of imparied water body/bodies and basis for usting as imparied.	
i. Is the project site in a designated Floodway?	□Yes□No
j. Is the project site in the 100 year Floodplain?	□Yes □No
k. Is the project site in the 500 year Floodplain?	□Yes□No
I. Is the project site located over, or immediately adjoining, a primary, principal or sole source aquifer?	□Yes□No
If Yes:	
i. Name of aquifer:	

m. Identify the predominant wildlife species that occupy or use the pr	oject site:	
		ì
n. Does the project site contain a designated significant natural commularity (composition, function, and basis	•	□Yes □No
	acres acres acres acres	□ Yes □ No
p. Does the project site contain any species of plant or animal that is I special concern?	isted by NYS as rare, or as a species of	□Yes□No
q. Is the project site or adjoining area currently used for hunting, trapp If yes, give a brief description of how the proposed action may affect to	ing, fishing or shell fishing? that use:	□Yes □No
E.3. Designated Public Resources On or Near Project Site		
a. Is the project site, or any portion of it, located in a designated agriculture and Markets Law, Article 25-AA, Section 303 and 304 If Yes, provide county plus district name/number:	:?	□Yes□No
 b. Are agricultural lands consisting of highly productive soils present? i. If Yes: acreage(s) on project site? ii. Source(s) of soil rating(s): 		□Yes□No
	Geological Feature	
d. Is the project site located in or does it adjoin a state listed Critical E If Yes: i. CEA name: ii. Basis for designation: iii. Designating agency and date:		

e. Does the project site contain, or is it substantially contiguous to, a building, archaeological site, or district which is listed on, or has been nominated by the NYS Board of Historic Preservation for inclusion on, the State or National Register of Historic Places? If Yes:	☐ Yes☐ No
i. Nature of historic/archaeological resource: Archaeological Site Historic Building or District	
iii. Brief description of attributes on which listing is based:	
f. Is the project site, or any portion of it, located in or adjacent to an area designated as sensitive for archaeological sites on the NY State Historic Preservation Office (SHPO) archaeological site inventory?	□Yes□No
g. Have additional archaeological or historic site(s) or resources been identified on the project site? If Yes: i. Describe possible resource(s):	□Yes □No
ii. Basis for identification:	
h. Is the project site within fives miles of any officially designated and publicly accessible federal, state, or local scenic or aesthetic resource? If Yes:	□Yes□No
 i. Identify resource: ii. Nature of, or basis for, designation (e.g., established highway overlook, state or local park, state historic trail o etc.): iii. Distance between project and resource: miles. 	r scenic byway,
 i. Is the project site located within a designated river corridor under the Wild, Scenic and Recreational Rivers Program 6 NYCRR 666? If Yes: 	☐ Yes ☐ No
 i. Identify the name of the river and its designation: ii. Is the activity consistent with development restrictions contained in 6NYCRR Part 666? 	□Yes□No
F. Additional Information Attach any additional information which may be needed to clarify your project. If you have identified any adverse impacts which could be associated with your proposal, please describe those i measures which you propose to avoid or minimize them.	mpacts plus any
G. Verification I certify that the information provided is true to the best of my knowledge.	
Applicant/Sponsor Name Date	
SignatureTitle	

Anthony J. Picente Jr. County Executive

David Grow Chairman

Natalie Brown Vice Chairman

Shawna M. Papale Executive Director/Secretary



Ferris Betrus Michael Fitzgerald Eugene Quadraro Michael Valentine Steven Zogby

MEMORANDUM TO COMPANIES SALE-LEASEBACK TRANSACTIONS

- 1. When a Company decides that a sale-leaseback transaction may suit its particular needs, the first order of business is for the Company to complete an Application for Financial Assistance, together with an Environmental Impact Questionnaire, Cost/Benefit Analysis and Statement of the Project Applicant (referred to collectively as the "Application"). The Application is submitted to Agency Counsel for a formal decision as to whether or not the project qualifies as a "project," as defined by law.
- 2. No action can be taken until the Application is completed and submitted to the Agency and approved by Agency Counsel.
- 3. Upon completion of the Application and approval by Agency Counsel, the Agency will meet for the purpose of adopting an Inducement Resolution and reviewing the Environmental Impact Questionnaire, Cost/Benefit Analysis and Statement of the Project Applicant. At this time a Resolution may be adopted by the Agency concerning the environmental impact. Please note that the Agency is subject to the Open Meetings Law, and all meetings will be open to the public, including news media.
- 4. The Company is expected and encouraged to have its own counsel. The Company is also required to reimburse the Agency for all legal expenses incurred in furtherance of a proposed transaction, whether or not that transaction is completed. This includes all fees and disbursements of Agency Counsel.
- 5. The Company will be asked to sign an Inducement Agreement, which sets forth the terms of the proposed transaction and the obligations of the parties in furtherance of the same. The Company will also be asked to provide Agency Counsel with certain

information concerning the formation of the corporation or partnership, a survey of the property, title insurance, insurance certificates, etc. before the transaction can close. All matters in connection with the transfer of the real estate will be handled primarily by Company Counsel with the assistance of Agency Counsel.

6. A Public Hearing may be required in accordance with the New York State General Municipal Law, after which the Oneida County Executive must approve or disapprove the issue. Notice of the Public Hearing must be published at least thirty (30) days prior to the Hearing in the newspaper where the project is located. The highest elected official of each affected taxing jurisdiction must also receive thirty day written notice of the Hearing.

No financial benefits may be granted by the Agency to the Company until after the Public Hearing if required.

- 7. Agency Counsel has certain requirements as to those documents which must be included in the transaction and the content thereof, including but not limited to requiring environmental impact surveys, environmental indemnifications and general indemnifications.
- 8. The fee schedule is attached, covering the Agency fee, the Agency's work with respect to the project and the work of Agency Counsel.

The estimated fees for Agency Counsel may vary depending on the nature of the project. The initial fee quote assumes that the transaction closes within ninety (90) days from the date of the inducement, that there will be no unusual questions of law or prolonged negotiations regarding the documents, and that the involvement or assistance from other agencies will not require substantial modifications to the typical structure and documentation of similar transactions. The fee quote also assumes that Agency Counsel will not be called upon to coordinate with any lender, as the Agency is not issuing bonds. The fee quote assumes that closing will take place by mail and will not necessitate attending meetings with the Company or any lender.

9. Once the terms and conditions of the transaction are fairly well established, Agency Counsel prepares preliminary drafts of the financing documents and distributes them to all parties for review and comment. Comments accepted by all counsel will result in redrafting of documents. The parties establish a mutually agreeable closing date, and final documents for execution are prepared.

- 10. The Agency then conducts a meeting whereby it adopts an Authorizing Resolution, under which the Agency approves of the form of the documents and authorizes the Chairman to execute the same.
- 11. The closing takes place.
- 12. Some of the benefits available to a company under a sale-leaseback transaction are as follows:
 - \Rightarrow Exemption from New York State mortgage recording tax
 - ⇒ Exemption from New York State sales tax for materials used in construction
 - ⇒ Real property tax abatement on the value added to the project (for more information, please see the Uniform Tax Exemption Policy enclosed herewith)

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MEMORANDUM RELATIVE TO PILOT MORTGAGES

We would like to take this opportunity to make clear certain conditions that the Oneida County Industrial Development Agency (the "Agency") imposes when granting financial assistance to companies through payment-in-lieu-of-tax ("PILOT") Agreements.

When title to property is vested in a company or individual, real property taxes are given superior priority, and taxing jurisdictions are considered secured creditors. Once an industrial development agency ("IDA") obtains a leasehold interest in a property, that property is moved to a different tax roll and to a different classification. PILOT Payments are treated differently than real estate taxes insofar as they do not have superior priority and the taxing jurisdictions are considered unsecured creditors.

Were it not for the IDA involvement in a project, real property taxes would be a first priority lien on the property. In order to preserve the superior priority, IDAs are requiring companies to grant a first mortgage to the IDA securing the PILOT Payments. The mortgage is granted from the company and the IDA to the IDA, and the amount secured is equal to three years of PILOT Payments.

This is a relatively new concept in IDA transactions, and as such, we have found it helpful to disclose this requirement at the onset of a transaction. A company that will receive PILOT assistance may wish to share this memorandum with its lender as soon as possible, as the lender will be asked to subordinate its mortgage lien to the PILOT Mortgage lien.

It is not the intention of the IDA to displace a lender from its lien, but to restore the taxing jurisdictions to the superior priority they would have but not for the IDA's involvement.

If you or your lender has any questions, please contact Linda Romano at 315-738-1223.

PENALTY FOR FAILURE TO MEET EMPLOYMENT LEVELS

DEFINITIONS:

"Company" is the entity that applied for and received a benefit from the Agency.

"Agency" is the Oneida County Industrial Development Agency.

"AER" is the Company's annual report of employment required to be provided

to the Agency.

"Employment Obligation Term" shall mean the longer of 1) the period during which the Company is

receiving a benefit in the form of lower payment in lieu of taxes than their real estate taxes would be; or, 2) ten (10) years for Industrial and Manufacturing Projects; or, 3) five (5) years for Retail Projects,

Commercial Projects, and other Non-Industrial Projects.

"Employment Obligation" shall mean the number of FTEs selected by the Agency based on what

the Company represents is the FTEs it will hire, or the number of FTEs

retained, as set forth in its application for financial assistance.

"FTE" shall mean a full time employee that has a minimum of thirty-five (35)

scheduled hours per week, or such other number of hours per week (but not less than twenty-five (25) hours) as established by existing written policies of the Company, and whose workplace location is the

project facility.

"Benefit" shall mean the amount the Company saved by making payments in

lieu of real property taxes in a particular year. For example, if a Company's PILOT payment is equal to 75% of normal real property taxes, then the Company's Benefit for that year would be an amount

equal to 25% of normal real property taxes.

"Per Employee Amount" shall mean an amount equal to the Benefit for the year after the year

of the Shortfall divided by the "Employment Obligation".

"Shortfall" shall mean the difference between the Employment Obligation and the

actual number of FTEs per the AER for the applicable year.

"Major Shortfall" shall mean any number of FTEs that is less than 50% of the

Employment Obligation.

"Initial Benefit" shall be the amount of savings the Company received through the

Agency, in the form of Mortgage Recording Tax and New York State

Sales Tax.

"Cure Period" shall mean the period ending June 30th of the year following the Major

Shortfall.

10-2009

1. Job Creation and Retention Obligations.

After the expiration of the Employment Obligation Term, the Company shall have no further obligation with respect to the Employment Obligation and shall not be liable for any of the payments described below.

The failure of the Company to satisfy the Employment Obligation shall subject the Company to payments to the Agency. The Company shall be deemed to have failed to satisfy its Employment Obligation as of the beginning of the year subsequent to the year for which the Company files an AER; if the total number of FTEs shown on such report for the applicable year is less than 80% of the applicable Employment Obligation (payments are only required if the Shortfall is more than 20% of the Employment Obligation).

2. Projects with less than Ten Years Employment Obligation Term.

- (a) <u>Initial Shortfall and Shortfall Payments</u>.
 - (1) If, during the first three (3) years of the Employment Obligation Term, the number of actual FTEs for any calendar year shall be a Shortfall then the Company shall pay to the Agency an amount equal to (a) the Per Employee Amount multiplied by (b) the Shortfall and then multiplied by (c) 1.5 (such payment shall be referred to as the "Initial Shortfall Payment").
 - (2) If, after the first (3) years, of the Employment Obligation Term, the number of actual FTEs for any calendar year shall be a Shortfall, then the Company shall pay to the Agency an amount equal to (a) the Per Employee Amount multiplied by (b) the Shortfall.

(b) Major Shortfall Payment.

(1) If, during the Employment Obligation Term, the number of actual FTEs for any year shall be a Major Shortfall; then, the Company shall pay to the Agency, in addition to the payment referred to above, an amount equal to a percentage (as set forth in the schedule below) of the "Initial Benefit" (such payment shall be referred to as the "Major Shortfall Payment").

Major Shortfall Occurs:	Percentage of Initial Benefit
Year 1	100%
Year 2	80%
Year 3	60%
Year 4	40%
Any Subsequent Year	20%

- (2) Notwithstanding any of the foregoing, the Company shall not be liable for paying a Major Shortfall Payment unless the number of FTEs remains at less than 80% of the Employment Obligation after the expiration of a Cure Period.
- (3) Notwithstanding any of the foregoing, a Major Shortfall shall not apply where the Shortfall is a result of a major casualty to or condemnation of the facility. In the event of such major casualty or condemnation, the Company shall have no obligation to pay the Major Shortfall Payment.

3. Projects with Ten Years or Longer Employment Obligation Term.

- (a) <u>Initial Shortfall and Shortfall Payments</u>.
 - (1) If, during the first five (5) years of the Employment Obligation Term, the number of actual FTEs for any calendar year shall be a Shortfall, then the company shall pay to the Agency an amount equal to (a) the Per Employee Amount multiplied by (b) the Shortfall and then multiplied by (c) 1.5.
 - (2) If, after the first five (5) years of the Employment Obligation Term, the number of actual FTEs for any calendar year shall be a Shortfall, then the Company shall pay to the Agency an amount equal to (a) the Per Employee Amount multiplied by (b) the Shortfall.

(b) <u>Major Shortfall Payment</u>.

(1) If, during the Employment Obligation Term, the number of actual FTEs for any year shall be a Major Shortfall, then the Company shall pay to the Agency, in addition to the payment referred to above, an amount equal to a percentage (as set forth in the schedule below) of the "Initial Benefit".

Major Shortfall Occurs:	Percentage of Initial Benefit
Year 1	100%
Year 2	90%
Year 3	80%
Year 4	70%
Year 5	60%
Year 6	50%
Year 7	45%
Year 8	40%
Year 9	35%
Year 10	30%

- (2) Notwithstanding any of the foregoing, the Company shall not be liable for paying a Major Shortfall Payment unless the number of FTEs remains at less than 80% of the Employment Obligation after the expiration of a Cure Period.
- (3) Notwithstanding any of the foregoing, a Major Shortfall shall not apply where the Shortfall is as a result of a major casualty to or condemnation of the facility. In the event of such major casualty or condemnation, the Company shall have no obligation to pay the Major Shortfall Payment.

The Agency shall have the right to reduce any payments required, under this policy, in extraordinary circumstances, in its sole discretion.

Anthony J. Picente Jr. County Executive

Shawna M. Papale Secretary/ Executive Director

James P. Castilla Treasurer



David C. Grow Chairman Natalie Brown Vice Chair

Ferris Betrus Jr. Michael Fitzgerald Michael Valentine Stephen Zogby

ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY UNIFORM TAX EXEMPTION POLICY

Adopted by the Oneida County Industrial Development Agency on January 28, 1994, amended on December 21, 1998 and April 30, 2009

The Oneida County Industrial Development Agency (the "Agency") has adopted the following uniform tax exemption policies. These policies will be used for all projects for which the Agency may provide financial assistance, including bond (taxable and/or tax exempt) issuances and straight lease transactions. Final determinations regarding the extent to which financial assistance, if any, will be granted are solely within the discretion of the Agency.

I. Project Eligibility Criteria

(a) General Requirements

The Agency considers the following general factors in determining whether a project is eligible for financial assistance:

- The nature of the proposed project (e.g., manufacturing, commercial, civic).
- The nature of the property before the project begins (e.g., vacant land, vacant buildings).
- The economic condition of the area at the time of the application.
- The extent to which a project will create or retain permanent, private sector jobs.
- The estimated value of tax exemptions to be provided.
- The impact of the project and the proposed tax exemptions on affected tax jurisdictions.
- The impact of the proposed project on existing and proposed businesses and economic development projects in the County.
- The amount of private sector investment generated or likely to be generated by the proposed project.
- The likelihood of accomplishing the proposed project in a timely fashion.
- The effect of the proposed project upon the environment.

- The extent to which the proposed project will provide additional sources of revenue for municipalities and school districts in which the project is located.
- The extent to which the proposed project will provide a benefit (economic or otherwise) not otherwise available within the County of Oneida.

(b) Industrial and Manufacturing Projects

- (1) Industrial and manufacturing projects generally qualify for financial assistance, subject to the eligibility criteria set forth in Part I (a) of this Policy.
- (2) Due to the nature of the work, companies performing back-office operations that are regional or national in nature and a majority of which operations support activities outside of Oneida County will qualify as industrial and manufacturing. Research and development facilities and distribution centers that locate in Oneida County may also qualify as industrial and manufacturing.

(c) Retail Projects

The Agency will provide financial assistance to retail facilities only in accordance with the restrictions contained in New York State General Municipal Law Section 862(2), and subject to the eligibility criteria set forth in Part I (a) of this Policy. The Agency will also consider the competitive impact of the project.

Retail projects are generally not eligible for Agency assistance, with the following exceptions:

- (i) Retail businesses that primarily serve customers located in Oneida County are generally not eligible for financial assistance unless located in a "highly distressed area" as defined in General Municipal Law §854(18), which includes projects located in an economic development zone or Empire Zone (as defined in New York State statute or regulation), or the project meets one of the other requirements of this paragraph (c);
- (ii) Retail projects operated by not-for-profit corporations may be eligible for financial assistance:
- (iii) Retail projects may be eligible for financial assistance provided an appropriate market analysis demonstrates that a majority of the project's customers are expected to come from outside of Oneida County and the project will not directly compete with existing businesses located in Oneida County; and
- (iv) Retail businesses that primarily provide a product or a service that is otherwise not reasonably available in Oneida County may be eligible for financial assistance.

(d) Other Non-Industrial/Commercial Projects

Non-industrial/commercial projects may qualify for financial assistance at the discretion of the Agency, based upon its evaluation of the eligibility requirements set forth in Part I (a) of this Policy. The Agency confirms the following specific policies:

- (i) Mixed or Multiple-Use Projects qualify for financial assistance, only with respect to that portion of the project that is used for purposes that qualify for financial assistance under this Policy.
 - (ii) Housing projects are generally not eligible for benefits, unless they
- (a) service the elderly, low-income, assisted living or other groups with special needs; *or*
- (b) promote employment opportunities and prevent economic deterioration, as confirmed by an appropriate market analysis, <u>and</u> such a determination is made by the Agency based upon all of the relevant facts.

II. Real Property Tax Abatements

If the Agency determines that a project will receive real property tax abatements, a Payment-In-Lieu-Of-Tax Agreement (the "PILOT") will be negotiated with each project owner (the "Company") and will substantially follow the following guidelines with final determinations to be made by the Agency.

- (i) Real Property Acquired by Company as part of Project. If the Company is acquiring real property as part of the Agency project, then the Agency's real property tax exemption will be available with respect to all real property acquired by the Company as part of the project and improvements thereto.
- (ii) <u>Substantial Improvements to Existing Real Property Owned by Company</u>. If the Company is making "Substantial Improvements" (as defined below) to existing real property owned by the Company, then the Agency's real property tax exemption will apply to both the existing real property and the improvements.
- (iii) Non-Substantial Improvements to Existing Real Property. If the improvements to existing real property owned by the Company are not Substantial Improvements, then the Agency's tax exemption shall apply only to the increase in assessment resulting from improvements constructed or installed as part of the project and the Company shall pay PILOT payments equal to the full amount of taxes on the existing real property.

The term "Substantial Improvements" means the value of the improvements constructed or installed as part of the project equals at least 50% of the value of the real property prior to construction or installation of the improvements, as determined by an independent valuation acceptable to the Agency.

(a) Industrial and Manufacturing Projects

The Company shall pay a percentage of the taxes that would otherwise be payable if the project was not tax exempt, to each taxing jurisdiction in which the project is located, as follows:

1. 33 1/3% of such taxes through the fifth (5th) year of the exemption;

- 2. 66 2/3% of such taxes from the sixth (6th) through tenth (10th) year of the exemption;
- 3. 100% of such taxes after the tenth (10th) year of the exemption.

(b) Retail Projects

The Company shall pay a percentage of the taxes that would otherwise be payable if the project was not tax exempt, to each taxing jurisdiction in which the project is located, as follows:

- 1. 50% of such taxes through the second (2nd) year of the exemption;
- 2. 75% of such taxes from the third (3rd) through the fifth (5th) year of the exemption;
- 3. 100% of such taxes after the fifth (5th) year of the exemption.

(c) Other Non-Industrial/Commercial Projects

The Company shall pay a percentage of the taxes that would otherwise be payable if the project was not tax exempt, to each taxing jurisdiction in which the project is located, as follows:

- 1. 50% of such taxes through the second (2nd) year of the exemption.
- 2. 75% of such taxes from the third (3rd) through fifth (5th) year of the exemption.
- 100% of such taxes after the fifth (5th) year of the exemption.

The Agency reserves the right to deviate from the real property tax abatement policy on a case by case basis at its sole discretion.

III. Sales Tax Exemptions

If, based on the eligibility criteria described in Part I of this Policy, the Agency determines a project is eligible for financial assistance, the Agency's financial assistance will include exemption from sales and use tax for costs of constructing, renovating and equipping the project.

Sales and use tax exemption, when available, will be authorized for the duration of the acquisition, construction and equipping of the project as described in the application for financial assistance. The Agency shall deliver a sales tax exemption letter which will expire one (1) year from the date of the project inducement. If construction, renovation or equipping is not complete at the expiration of the original sales tax exemption letter, upon request by the Company, the sales tax exemption letter may be extended at the discretion of the Agency.

All Companies receiving sales and use tax exemption benefits will be required to supply the Agency with a list of all contractors and sub-contractors that have been authorized to use the sales tax exemption letter. This list will be appended to the sales tax exemption letter by the Agency.

The Company must keep a record of the usage of the sales tax exemption letter, and must supply the Agency with the total amount of sales and use tax exemptions claimed by the project for each calendar year. The Company must submit this report to the Agency by February 1st of each year, until the exempt period comes to a conclusion. The company shall also file all reports as may be required by applicable law, including Form ST-340 which shall be filed with the New York State Department of Taxation and Finance.

The Agency reserves the right to deviate from the sales tax exemption policy on a case by case basis at its sole discretion.

IV. Mortgage Recording Tax Exemption

If, based on the project eligibility criteria described in Part I of this Policy, the Agency determines a project is eligible for financial assistance, the Agency will provide an exemption from New York State mortgage recording tax for the financing of project costs.

The Agency reserves the right to deviate from the mortgage recording tax exemption policy on a case by case basis at its sole discretion.

V. Recapture

Agency financial assistance is granted based upon the Company's representation that the project will create and/or maintain the employment levels described in its application for financial assistance (the "Employment Obligation"). If a Company fails to achieve and/or maintain its Employment Obligation, it could result in recapture of all or a portion of tax benefits granted by the Agency.

VI. Deviations

Deviations from this Policy shall be infrequent. The Agency reserves the right, at its sole discretion, to deviate from this Policy on a case by case basis. The Agency will provide written notice to the chief executive officer of each affected tax jurisdiction of any deviation from this Policy and will comply with the deviation requirements of the General Municipal Law.

Oneida County Industrial Development Agency Uniform Tax Exemption and Agency Benefits Policy Market Rate Rental Housing Development Initiatives

1. Overview:

In furtherance of the Oneida County Vision 2020 — "Path Toward Prosperity Initiative," the Oneida County Industrial Development Agency ("OCIDA") has created the following Uniform Tax Exemption and Agency Benefits Policy (the "Policy") to encourage development of specific types of market rate rental housing. This Policy meets the demands of changing population and workforce demographics and takes into account an evolving housing market that places an increasingly higher preference on lifestyle choice and geographic mobility. The expansion of OCIDA's policy to support eligible market rate rental housing is largely driven by the anticipated employment opportunities that will be created by the nanotechnology and emerging innovation economy where a segment of the new work force that will be attracted to these type of jobs prefer market rate rental housing and unique urban living lifestyles.

The purpose of this Policy is to assist OCIDA in determining whether a housing project promotes employment opportunities and prevents economic deterioration in the area served by OCIDA, consistent with New York State Controller's Opinion No.85-51 and the New York State General Municipal Law. This Policy is intended to be annexed to and made a part of OCIDA's Uniform Tax Exemption Policy adopted on January 28, 1994, amended on December 21, 1998 and April 30, 2009 (the "UTEP"). OCIDA reserves the right to deviate from this Policy at its discretion and in accordance with the General Municipal Law.

2. Eligible Housing Projects:

The types of housing eligible for OCIDA consideration include market rate (rental only): apartments, townhouses, condominiums, loft-style housing and new urbanism type of housing developments. In order to be considered for OCIDA financial assistance pursuant to this Policy, projects must have a minimum of five (5) units in a renovation or conversion of a building and twenty-four (24) units for new construction, and achieve the minimum number of points to qualify for OCIDA tax incentives in accordance with this Policy.

In addition, all applications for consideration must have a minimum project investment of \$400,000 in renovation/construction projects and \$1.2 Million for new construction rental housing projects.

All projects shall be subject to and in compliance with the New York State General Municipal Law and the UTEP. OCIDA's UTEP requires all applicants to file a Cost/Benefit Analysis that is deemed acceptable to OCIDA.

New Urbanism is an urban design movement which promotes walkable neighborhoods containing a range of housing and job types. It encompasses principles such as traditional neighborhood design (TND) and transit-oriented development (TOD). It is also closely related to regionalism, environmentalism, and the broader concept of smart growth.

6. Ineligible Housing Projects:

OCIDA will not consider housing applications that propose new suburban subdivisions that serve single family detached housing or projects that are not located within the eligible areas as referenced in Section 3 and included on the map, which is attached hereto and made a part of this policy.

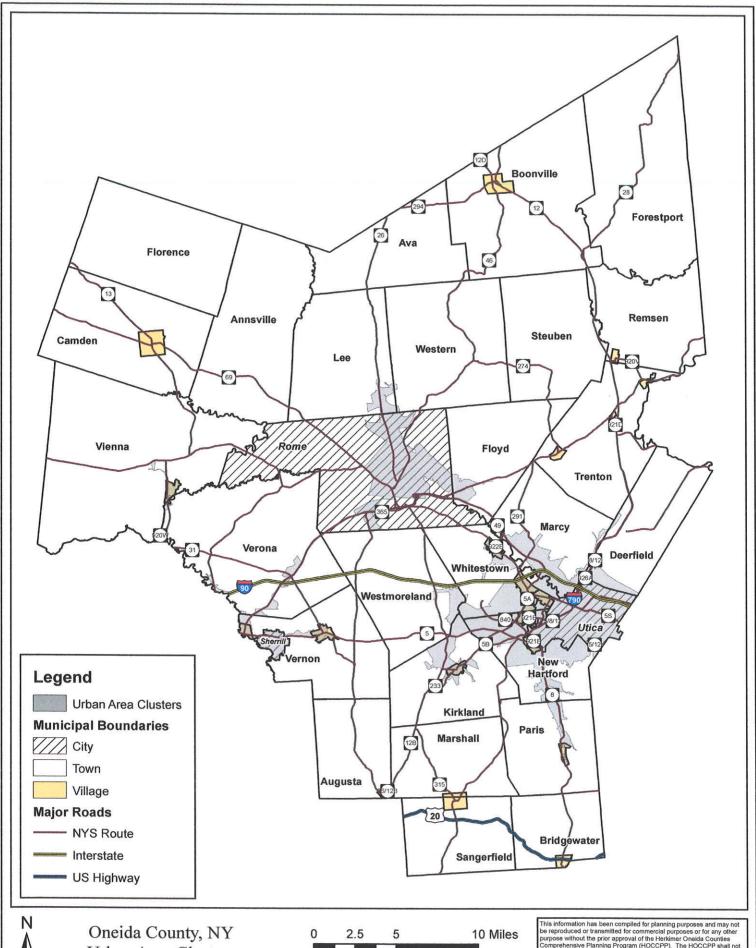
7. Sunset Provision:

The effective date of this policy will commence on the first day of the month following the date in which this Policy is formally approved in accordance with requirements set forth under Article 18A of the General Municipal Law and shall remain in effect for a period of three years, unless OCIDA elects to extend or modify the Policy.

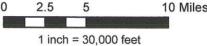
All applicants who are granted approval during this time period will have twenty-four (24) months to complete their project, which shall be evidenced by issuance of a Certificate of Occupancy by the applicable local codes officer for the political subdivision where the project is situated. Receipt of a Certificate of Occupancy is required in order to receive all tax benefits that were granted in the final authorizing resolution approved by OCIDA.

8. Agency Fees:

The applicant will be required to remit to OCIDA all applicable fees (see fee schedule), including payment of all OCIDA legal costs associated with the project and an annual rent payment of \$500, which is due as part of the lease agreement with OCIDA. A copy of the applicable fee schedule is included with the application package. When the application is submitted, the applicant shall submit a check for \$1,500 which includes a non-refundable application fee of \$500 and a commitment fee of \$1,000 that will be applied at closing; if the project does not close the \$1,000 is not refundable. Other than the application fee and the annual rent payment, all other fees shall be due and paid at closing.



Urban Area Clusters



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