

Phone: 315.768.BEER Fax: 315.768.2342

July 11, 2018

Shawna Papale Chief Administrative Officer Mohawk Valley Edge 584 Phoenix Drive Rome, NY 13441

Dear Shawna,

McCraith Beverages, Inc would like to request that the IDA put us on a standard industrial PILOT rather than a deviation on the fixed PILOT payment. We believe we would be better served with the standard industrial PILOT.

Thank You for your consideration.

Susan M' Carel Janta

Sincerely, McCraith Beverages, Inc.

Susan McCraith Szuba

Vice President

McCraith B	Bevera	ges/S1	D Realty						
Year		Curre	ent Facility	F	xpansion	Fxn	ansion		
assessment		2,100,400		· ·		•		(est assess)	
			, ,	1/3; 2/3 @	If assessment is	1,	/3; 2/3 at		ssessment is
taxes current		\$	93,314	\$1.5M	\$1.5M	\$1.0M		\$1.5M	
1		\$	95,180	14998.5	45000	\$	9,999	\$	30,000
2		\$	97,084	15298.47	45900	\$	10,199	\$	30,600
3		\$	99,025	15604.439	46818	\$	10,403	\$	31,212
4		\$	101,006	15916.528	47754	\$	10,611	\$	31,836
5		\$	103,026	16234.859	48709	\$	10,823	\$	32,473
6		\$	105,087	30596.94	49684	\$	22,079	\$	33,122
7		\$	107,188	31208.879	50677	\$	22,521	\$	33,785
8		\$	109,332	31833.056	51691	\$	22,971	\$	34,461
9		\$	111,519	32469.718	52725	\$	23,431	\$	35,150
10		\$	113,749	33119.112	53779	\$	23,899	\$	35,853
		Total Savings		161554			Total Sav:		

assuming an annual 2% increase

Total Savings on 1.5M255456.94Total Savings on 1.0M161554