

17 SEP 2018

REVISED

Oneida County Industrial Development Corp
 584 Phoenix Drive
 Rome NY 13441

Attn: Shawna Papale, Executive Director

Re: Request for Consideration for Applicable Exemptions for Additional Renovation Costs for Bldg 832 as Part of the 917 Renovation Project.

Dear Ms. Papale,

I am writing to request an increase in the amount of sales tax exemption that the Oneida County Industrial Development Agency authorized for our project, Deployed Resources, LLC, 164 McPike Road in Rome. In our original application, we requested and were granted, a sales tax exemption amount of \$208,000 for renovations and new construction to Bldg 917. We have decided to renovate our prior shop, Bldg 832, to bring it up to the production capacity and energy efficiency of the 917 Project. Listed below are the revised renovation costs for our overall project.

Deployed Revised Project Costs 9-14-2018	
Land	\$50,000.00
Existing Building	\$167,000.00
Existing Bldg. Rehab	\$4,568,600.00
Construction of New Building	\$1,711,000.00
Addition or Expansion	\$-
Engineering/ Architectural	
Fees	\$310,000.00
Installation	\$220,000.00
Fixtures	\$95,000.00
Equipment	\$1,066,000.00
Legal Fees (Bank, Bond, Transaction, Credit Provider, Trustee)	\$22,000.00
Finance Charges (Title Insurance, Environmental Review, Bank Commitment Fee, Appraisal, Etc.)	\$-
<u>Other (provide detail)</u>	<u>\$-</u>
Subtotal	\$8,209,600.00
Agency Fee	\$41,048.00

DEPLOYED RESOURCES

164 McPike Road, Rome, NY 13440
office: (315) 281-0039 / fax: (315) 281-0041

deployedresources.com

TOTAL COST OF PROJECT

\$8,250,648.00

We respectfully request an additional \$36,066.0 in Sales Tax Exemptions as a result of these additional renovations.

We have also increased the number of manufacturing jobs we are hiring, adding an additional (8) positions posted this week. We have already hired more than the full amount of projected new employees relate to the original application.

We remain committed to this project, and appreciate the IDA's assistance in supporting us with this project.

Please contact me if you wish to discuss this request further.

Sincerely,

Richard Stapleton
CEO

DEPLOYED RESOURCES

164 McPike Road, Rome, NY 13440
office: (315) 281-0039 / fax: (315) 281-0041

deployedresources.com

TOTAL COST OF PROJECT

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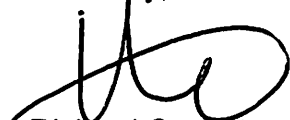
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Sincerely,



Richard Stapleton
CEO



**Kestrel Construction
Services, Inc.**

September 12, 2018

Mr. Richard Stapleton
Deployed Resources LLC
164 McPike Rd
Rome, NY 13441

RE: Building 832 - Existing Office Building Renovations
Estimate of Probable Cost

Dear Mr. Stapleton,

Please find conceptual estimate to upgrade Building 832 as follows:

Non-ACM demolition GC	\$13,625.00
Asbestos removals	\$47,600.00
Cutting & patching	\$15,000.00
New interior drywall partitions	\$70,125.00
New H.M. frames and wood doors	\$10,750.00
New exterior FRP doors	\$28,000.00
New windows /interior glazing	\$18,350.00
New acoustical ceilings	\$11,700.00
New LVT floor in corridor w/prep	\$4,915.00
New carpet tile in offices	\$5,200.00
New rubber base	\$1,615.00
Upgrade bathroom fixtures	\$12,000.00
Repaint exterior	\$20,635.00
Re-roof building	\$117,500.00
Install new electrical service, with fab drops	\$235,000.00
New lighting devices and data	\$41,000.00
Access control /cameras	\$65,000.00
Rework boilers and fuel source	\$18,878.00
Install unit heaters in work bays	\$38,283.00
Exterior (Propane) pad	\$3,800.00
Install water storage and pumps	\$18,000.00
Install compressed air to owner's compressor	\$3,500.00
General conditions	\$24,000.00
Sub-total	\$824,476.00
Tax on materials	\$36,066.00
Sub-total	\$860,542.00
OH&P	\$129,081.00
Total	\$989,623.00

If Upgrading the container laydown area to the fabric and 12" of DOT
Mix is desired

Add: \$124,200.00

I would recommend including a 5% contingency be considered for
unforeseen conditions.

Add: \$50,000.00

Excludes:

Existing buried tank removals and disposals, exterior light poles and bases, paving, and previously quoted
fencing.

Please review and contact me if you have any questions.

Very truly yours,



Benjamin L. Heintz
President/Owner

C: Crolius- March Associates
Mike Jenny -Deployed Resources
File